

## LETTER OF OFFER

**THIS DOCUMENT IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION**

This Letter of Offer is sent to you as a public equity shareholder(s) of **Shalimar Agencies Limited**. If you require any clarification about action to be taken, you may consult your stockbroker or investment consultant or Manager to the Offer or Registrar to the Offer. In case you have recently sold your equity shares in **Shalimar Agencies Limited**, please hand over this Letter of Offer and the accompanying Form of Acceptance-cum-acknowledgement to the member of the stock exchange through whom the said sale was effected.

**OPEN OFFER ("Offer")**

**BY**

**ACQUIRER**

**IT TRAILBLAZERS RESOURCES PRIVATE LIMITED**, Registered Office: P No. 81, SY. NO. 67 Corpwork Hub Level II, Jubilee Enclave, Hi-Tech City, Hyderabad-500081, Telangana, India; Tel:+91-9985175999

**ALONG WITH**

**PERSONS ACTING IN CONCERTS**

**VENKATA RAJANI KUMAR VEMURI**, residing at 6/208, Pedda Veedhi, Gudivada-521301, Krishna Dist., Andhra Pradesh, India  
Tel:+91-9985175999

(hereinafter referred to as "PAC 1")

**AND**

**RAVULAPALLY ARJUN KUMAR**, residing at, Aparna Cyberlife, Block-G, Apt no 606, Nallagandla, Lingampally, Hyderabad-500019, Telangana, India; Tel:+91-9885623040

(hereinafter referred to as "PAC 2")

**AND**

**NARENDRA KOTTI**, having his residence at Brigade Gadenia, 904 E, JP Nagar, 8<sup>th</sup> Phase, Bengaluru-560078, Karnataka, India and 25 Lewis Ave PD, DOBBS Ferry NY 10522-1537; Tel:+1-917-208-7799

(hereinafter referred to as "PAC 3")

(hereinafter collectively referred to as "PACs")

**TO ACQUIRE**

Upto 7,80,260 Equity Shares of Rs.10/- each at an Offer Price per equity share of Rs12/- each payable in cash, representing 26% of the issued, subscribed, paid up and voting capital pursuant to Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 and subsequent amendments thereof, from the public shareholders.

**OF**

**SHALIMAR AGENCIES LIMITED**

Registered Office: "# 4th Floor, Innov8 Co-working, Sreshta Marvel, P. Janardhan Reddy Nagar, Gachibowli, Hyderabad-500081, Telangana, India "

Corporate Identification Number (CIN): L51226TG1981PLC114084

Tel- 040-23395139/9030057374; Email: shalimaragenciesltd@gmail.com ; Website: www.shalimaragencieslimited.com

**Please Note:**

- This Offer is being made by the Acquirer alongwith PACs pursuant to regulation 3(1) & 4 of the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 and subsequent amendments thereto ("SEBI SAST Regulations") for substantial acquisition of shares/ voting rights accompanied with change in control and management of the Target Company.
- This Offer is not conditional upon any minimum level of acceptance in terms of Regulation 19 of SEBI SAST Regulations.
- To the best of the knowledge of the Acquirer and the PACs, there are no statutory approvals required for the purpose of this Offer. If any statutory approvals become applicable prior to the completion of the Offer, the Offer would also be subject to such statutory approvals.
- If there is any upward revision in the Offer Price/Size at any time prior to the commencement of the last one working day before the commencement of the tendering period in terms of the SEBI SAST Regulations the same would also be informed by way of a Public Announcement in the same newspapers where the original Detailed Public Statement had appeared. Such revised Open Offer Price would be payable for all the Shares validly tendered anytime during the tendering period of the Open Offer. If the Offer is withdrawn pursuant to regulation 23, the same would be communicated within two (2) working days by an Announcement in the same newspapers in which the Detailed Public Statement had appeared.
- **This Offer is not a competing bid.**
- **If there are competing bid, the public offers under all the subsisting bids shall open and close on the same date. As per the information available with the Acquirer / Target Company, no competitive bid has been announced as of the date of this Letter of Offer.**
- The Public Announcement, Detailed Public Statement and this Letter of Offer (including Form of Acceptance cum Acknowledgment) are also available on the website of Securities and Exchange Board of India ("SEBI") at [www.sebi.gov.in](http://www.sebi.gov.in).

| MANAGER TO THE OFFER   | REGISTRAR TO THE OFFER  |
|--|---|
|   |    |
| <p><b>Finshore Management Services Limited</b>,<br/>Anandlok Block A, Room-207,<br/>227, AJC Bose Road,<br/>Kolkata-700020<br/>Tel: 91-033-22895101/9831020743<br/>Website: <a href="http://www.finshoregroup.com">www.finshoregroup.com</a><br/>Investor Grievance email id : <a href="mailto:ramakrishna@finshoregroup.com">ramakrishna@finshoregroup.com</a><br/>Contact Person: Mr. S Ramakrishna Iyengar<br/>SEBI Registration No: INM000012185<br/>CIN No: U74900WB2011PLC169377</p> | <p><b>Aarhi Consultants Pvt. Ltd.</b>,<br/>"1-2-285, Domalguda,<br/>Hyderabad-500029<br/>Tel.: 040 - 27638111 / 27634445 / 9848819082<br/>Fax: 040 - 27632184<br/>Website: <a href="http://www.aarthiconsultants.com">www.aarthiconsultants.com</a><br/>Investor Grievance email id : <a href="mailto:info@arthiconsultants.com">info@arthiconsultants.com</a><br/>Contact Person: G Bhaskara Murthy<br/>SEBI Registration No: INR000000379<br/>CIN No: U74140TG1992PTC014044</p> |
| <p><b>OFFER OPENS ON: Monday, 14<sup>th</sup> June, 2021</b></p>   | <p><b>OFFER CLOSES ON: Friday, 25<sup>th</sup> June, 2021</b></p>   |

**SCHEDULE OF THE MAJOR ACTIVITIES OF THE OFFER**

| Nature of the Activity  | Original schedule of activities (as disclosed in the draft Letter of Offer) |           | Revised Schedule of Activities |           |
|---|---|-----------|--------------------------------|-----------|
|   | Date  | Day       | Date                           | Day       |
| Date of Public Announcement   | 22 <sup>nd</sup> April, 2021  | Thursday  | 22 <sup>nd</sup> April, 2021   | Thursday  |
| Publication of Detailed Public Statement in newspapers  | 29 <sup>th</sup> April, 2021  | Thursday  | 29 <sup>th</sup> April, 2021   | Thursday  |
| Filing of draft letter of offer with SEBI along with soft copies of Public Announcement and detailed Public Statement   | 6 <sup>th</sup> May, 2021   | Thursday  | 6 <sup>th</sup> May, 2021      | Thursday  |
| Last date for a competing offer   | 21 <sup>st</sup> May, 2021  | Friday    | 21 <sup>st</sup> May, 2021     | Friday    |
| Last date for receipt of comments from SEBI on the draft Letter of Offer (in the event SEBI has not sought clarification or additional information from the Manager to the Offer) | 31 <sup>st</sup> May, 2021  | Monday    | 27 <sup>th</sup> May, 2021**   | Thursday  |
| Identified Date*  | 2 <sup>nd</sup> June, 2021  | Wednesday | 31 <sup>st</sup> May, 2021     | Monday    |
| Last date for dispatch of the Letter of Offer to the public shareholders of the Target Company as on the identified Date  | 9 <sup>th</sup> June, 2021  | Wednesday | 7 <sup>th</sup> June, 2021     | Monday    |
| Last date for upward revision of the Offer Price and / or the Offer Size  | 14 <sup>th</sup> June, 2021   | Monday    | 10 <sup>th</sup> June, 2021    | Thursday  |
| Last date by which the recommendation of the committee of independent directors of the Target Company will be published.  | 11 <sup>th</sup> June, 2021   | Friday    | 9 <sup>th</sup> June, 2021     | Wednesday |
| Date of public announcement for opening of the Offer in the newspapers where the DPS has been published.  | 15 <sup>th</sup> June, 2021   | Tuesday   | 11 <sup>th</sup> June, 2021    | Friday    |
| Date of Commencement of tendering period  | 16 <sup>th</sup> June, 2021   | Wednesday | 14 <sup>th</sup> June, 2021    | Monday    |
| Date of Closing of tendering period   | 29 <sup>th</sup> June, 2021   | Tuesday   | 25 <sup>th</sup> June, 2021    | Friday    |
| Last date of communicating rejection/acceptance and payment of consideration for accepted tenders/return of unaccepted Equity Shares.   | 13 <sup>th</sup> July, 2021   | Tuesday   | 9 <sup>th</sup> July, 2021     | Friday    |

*Identified date is only for the purpose of determining the names of the shareholders as on such date to whom the Letter of Offer would be sent. All shareholders (registered or unregistered) of equity shares of the Target Company (except Acquirer, PACs and Seller) are eligible to participate in the Offer any time before the closure of the Offer.*

*(\*\*) Actual date of receipt of SEBI's final observations on the Draft Letter of Offer*

## RISK FACTORS

The risk factors set forth below pertain to the underlying transaction, this Open Offer and are not intended to be a complete analysis of all risks in relation to this Open Offer or in association with the Acquirer and the PACs or the Target Company, but are only indicative. The risk factors set forth below do not relate to the present or future business or operations of the Target Company and any other related matters. These are neither exhaustive nor intended to constitute a complete analysis of the risks involved in participation or otherwise by a Public Shareholder in this Open Offer, but are merely indicative. Public Shareholders are advised to consult their stock brokers, tax advisers and/ or investment advisers/consultants, for analyzing all the risks with respect to their participation in this Open Offer.

### Relating to the Transaction:

- a. On 22<sup>nd</sup> April, 2021 the Acquirer had entered into a Share Purchase Agreement ("SPA") with Quebec Tech Solutions Private Limited, Promoters of the Target Company ("Seller"), wherein the Acquirer has agreed to acquire 18,17,703 Equity Shares ("Sale Shares") from the Seller, constituting to 60.57% of the Issued, Subscribed and Voting Capital of the Target Company. The said sale is agreed to be completed at a price of Rs12/- (Rupees Twelve Only) per Equity Share ("Negotiated Price"), aggregating to Rs. 2,18,12,436/- (Rupees Two Crores Eighteen Lakhs Twelve Thousand Four Hundred and Thirty Six Only) ("Purchase Consideration") payable in cash.
- b. In accordance with the terms and conditions of the SPA and the acquisition of Offer Shares, there will be a change in control and management of the Target Company which may have significant effect on the business, financial condition and the results of the operations of the Target Company.
- c. The SPA is subject to the compliance of provisions of the SEBI SAST Regulations and in case of non-compliance with the provisions of the SEBI SAST Regulations the SPA shall not be acted upon.
- d. The consummation of the acquisition of the Sale Shares by the Acquirer, as envisaged under the SPA, is subject to satisfaction of all the conditions of the SPA and receipt of the statutory or regulatory approvals as set out herein.

### Relating to the Open Offer:

- a. To the best of the knowledge and belief of the Acquirer and the PACs, no statutory or regulatory approvals are required by the Acquirer and the PACs to complete this Open Offer. However, in case of any statutory or regulatory approvals being required by the Acquirer and/or the PACs at a later date, this Open Offer shall be subject to such approvals and the Acquirer and the PACs shall make the necessary applications for such approvals. In case of delay in receipt of any such statutory or regulatory approvals, as per Regulation 18(11) and 18(11A) of the SEBI SAST Regulations, SEBI may, if satisfied, that non-receipt of such approvals was not attributable to any willful default, failure or neglect on the part of the Acquirer and/or the PACs to diligently pursue such approvals, grant an extension of time for the purpose of completion of this Open Offer, subject to the Acquirer agreeing to pay interest to the Public Shareholders for delay beyond 10th Working Day from the date of Closure of Tendering Period, at such rate as may be specified by SEBI. Where the statutory or regulatory approvals extend to some but not all the Public Shareholders, the Acquirer and the PACs shall have the option to make payment of the consideration to such Public Shareholders in respect of whom no statutory or regulatory approvals are required in order to complete this Offer in respect of such Public Shareholders.
- b. The acquisition of the Offer Shares from NRIs and erstwhile OCBs is subject to the approval or exemption from the RBI. Where any such statutory or regulatory approval or exemption extends to some but not all of the Public Shareholders, the Acquirer and the PACs shall have the option to make payment to such Public Shareholders in respect of whom no statutory or regulatory approvals or exemptions are required in order to complete this Offer. Notwithstanding the RBI approval sought by the Acquirer and the PACs, any NRIs and OCBs may also choose to apply for all requisite approvals required to tender their respective Offer Shares and submit such approvals along with the Form of Acceptance-cum-Acknowledgement and other documents required to accept this Offer.

- c. In the event that either (a) the statutory or regulatory approvals, if any required, are not received in a timely manner (b) there is any order of a governmental authority or litigation leading to a stay/injunction on the Open Offer or that restricts/restrains the Acquirer and the PACs from performing its obligations hereunder, or (c) SEBI instructing the Acquirer and the PACs not to proceed with the Open Offer, then the Open Offer process may be delayed beyond the schedule of activities indicated in this Letter of Offer. Consequently, the payment of consideration to the Public Shareholders of Target Company, whose Equity Shares have been accepted in the Open Offer as well as the return of Equity Shares not accepted by the Acquirer in the Open Offer, may be delayed.
- d. Public Shareholders who have lodged their acceptance to this Open Offer shall not be entitled to withdraw such acceptance during the Tendering Period, even if the acceptance of the Equity Shares in this Open Offer and dispatch of consideration are delayed.
- e. The Equity Shares tendered in the Offer and documents will be held in the pool account of the broker/ in trust by the Clearing Corporation/Registrar to the Offer, till the process of acceptance of tenders and the payment of consideration is completed. The Public Shareholders will not be able to trade in such Equity Shares during such period. During such period, there may be fluctuations in the market price of the Equity Shares. The Acquirer and the PACs makes no assurance with respect to the market price of the Equity Shares both during the period that the Offer is open and upon completion of the Offer and disclaims any responsibility with respect to any decision by the Public Shareholders on whether or not to participate in the Offer.
- f. In the case of the number of Equity Shares validly tendered by the Public Shareholders under this Offer is more than the number of Offer Shares, acceptance will be determined by the Acquirer in consultation with the Manager to the Offer, on a proportionate basis and hence there is no certainty that all the Equity Shares tendered by the Public Shareholders in this Open Offer will be accepted.
- g. This Letter of Offer has not been filed, registered or approved in any jurisdiction outside India. Recipients of this Letter of Offer resident in jurisdictions outside India should inform themselves of and observe any applicable legal requirements. This Open Offer is not directed towards any person or entity in any jurisdiction or country where the same would be contrary to the applicable laws or regulations or would subject the Acquirer and the PACs or the Manager to the Offer to any new or additional registration requirements. This is not an offer for sale, or a solicitation of an offer to buy in the United States of America and cannot be accepted by any means or instrumentality from within the United States of America.
- h. Public Shareholders are advised to consult their respective stockbroker, legal, financial, tax, investment or other advisors and consultants of their choosing, if any, for assessing the tax liability pursuant to this Open Offer, or in respect of other aspects such as the treatment that may be given by their respective assessing officers in their case and further risks with respect to their participation in the Open Offer, and related transfer of Equity Shares to the Acquirer and the PACs, and the appropriate course of action that they should take. The Acquirer and the PACs and the Manager to the Offer do not accept any responsibility for the accuracy or otherwise of the tax provisions set forth in this Letter of Offer, and all shareholders should independently consult their respective tax advisors.
- i. The Acquirer and the PACs and the Manager to the Offer accept no responsibility for statements made otherwise than in the PA, the DPS, and this Letter of Offer or in any advertisement or any materials issued by or at the instance of the Acquirer and the PACs. Any persons placing reliance on any other source of information (not released by the Acquirer and the PACs or the Manager to the Offer) will be doing so at his/her/their own risk.
- j. This Offer is subject to completion risks as would be applicable to similar transactions.

**Relating to the Acquirer and the PACs:**

- a. The Acquirer and the PACs and Manager to the Offer makes no assurances with respect to their investment/divestment decisions relating to their proposed shareholding in the Target Company.
- b. The Acquirer and the PACs and Manager to the Offer makes no assurances with respect to the continuation of the past trend in the financial performance or the future performance of the Target Company.
- c. The Acquirer and the PACs and Manager to the Offer makes no assurances with respect to the market price of the Equity Shares before, during or after the Offer expressly disclaims any responsibility or obligation of any kind (except as required under applicable law) with respect to any decision by any Public Shareholder on whether to participate or not to participate in the Offer.
- d. If the public shareholding in the Target Company falls below the prescribed minimum level required for continued listing as a result of the Open Offer and/or the underlying transaction, the Acquirer is required to take appropriate action in compliance with applicable securities laws in India to ensure compliance with the conditions of the SCRR and the SEBI LODR Regulations. Any failure to do so could have an adverse effect on the price of the Equity Shares of the Target Company.
- e. For the purpose of disclosures in the PA or DPS or this Letter of Offer in relation the Target Company and/or the Seller, the Acquirer, the PACs, the Manager to the Offer has relied on the information published or provided by the Target Company and/or the Seller, as the case may be, or publicly available sources and have not independently verified the accuracy of details of the Target Company and/or the Seller. The Acquirer, the PACs and the Manager to the Offer does not accept any responsibility with respect to any misstatement by the Target Company and/or the Seller in relation to such information.

**THE RISK FACTORS SET FORTH ABOVE ARE NOT A COMPLETE ANALYSIS OF ALL RISKS IN RELATION TO THE UNDERLYING TRANSACTION, THE OFFER OR IN ASSOCIATION WITH THE ACQUIRER AND THE PACs AND ARE ONLY INDICATIVE IN NATURE.**

**Currency of Presentation:**

- a. In this Letter of Offer, all references to "Rs."/"Rupees"/"INR"/ "₹" are references to Indian Rupee(s), the official currency of India.
- b. In this Letter of Offer, any discrepancy in any table between the total and sums of the amounts listed are due to rounding off and/or regrouping.

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## 1. DEFINITIONS AND ABBREVIATIONS

| Term   | Definition/Abbreviation   |
|--|---|
| Acquirer OR The Acquirer   | IT Trailblazers Resources Private Limited   |
| Board of Directors   | The Board of Directors of the Target Company  |
| Book Value   | Book Value of each Equity Share as on the date referred to  |
| BSE  | BSE Limited   |
| Buying Broker  | Stock broker appointed by the Acquirer for the purpose of this Open Offer i.e. Nikunj Stock Brokers Limited, having registered office at A-92, GF, Kamla Nagar, Delhi-110007  |
| CDSL   | Central Depository Services (India) Limited   |
| CIN  | Corporate Identification Number   |
| Closure of the Tendering Period  | 25 <sup>th</sup> June, 2021; Friday   |
| Companies Act  | The Companies Act, 1956, as amended and the Companies Act, 2013, as amended, as the case may be   |
| Clearing Corporation   | Clearing Corporation of Stock Exchanges   |
| Detailed Public Statement or DPS   | Detailed Public Statement of the Open Offer made by the Acquirer and the PACs, which appeared in the newspapers as mentioned in para 3.2.1  |
| Depositories   | CDSL and NSDL   |
| DIN  | Director Identification Number  |
| DP   | Depository Participant  |
| Letter of Offer/LOF  | This Letter of Offer dated 28 <sup>th</sup> May, 2021   |
| Eligible Person(s) / Eligible Shareholder(s) for the Offer/Public Shareholders | All shareholders / beneficial owners (registered or otherwise) of the shares of the Target Company except the Acquirer and the Seller.<br>All the owners (registered or unregistered) of the Equity Shares of the Target Company other than the parties to the SPA. |
| EPS  | Earnings per Equity Share   |
| Escrow Account   | The account opened with Escrow Bank under the name and title "FMSL_SAL_Open Offer Escrow Account" bearing Account No. 8745286017  |
| Escrow Agreement   | Escrow Agreement dated 22 <sup>nd</sup> April, 2021, entered amongst the Acquirer, Escrow Bank and Manager to the Offer.  |
| Escrow Bank  | Kotak Mahindra Bank Limited   |
| Equity Shares  | Fully paid-up equity share of the Target Company of face value Rs.10/- each   |
| FEMA   | Foreign Exchange Management Act, 1999, as amended from time to time.  |
| FII  | Foreign Institutional Investor registered with SEBI   |
| Finshore/ /Manager to the Offer/MB/Merchant Banker                             | Finshore Management Services Limited, the Merchant Banker appointed by the Acquirer pursuant to Regulation 12 of the SEBI SAST Regulations, having registered office at Anandlok Block A, Room-207, 227, AJC Bose Road, Kolkata-700020                              |
| Form of Acceptance/FOA   | Form of Acceptance cum Acknowledgement  |
| FY   | Financial Year  |
| Identified Date  | The date, falling on the 10 <sup>th</sup> Working Day prior to the commencement of the Tendering Period, for the purpose of determining the names of shareholders as on such date to whom the Letter of Offer will be sent.   |
| Income Tax Act   | The Income Tax Act, 1961 as amended.  |
| KYC  | Know Your Client  |
| Listing Agreement  | Equity Listing Agreement with each of the stock exchanges in India, as amended from time to time.   |
| NAV  | Net Asset Value per Equity Share  |
| Negotiated Price   | Rs12/- (Rupees Twelve Only) per fully paid-up Equity Share of face value of Rs.10/- each.   |
| NRIs   | Non-Resident Indians and Persons of Indian origin residing abroad   |
| NSDL   | National Securities Depository Limited  |
| Offer /Open Offer  | This Open Offer, being made by the Acquirer and the PACs to the public shareholders of the Target Company (other than parties to the SPA,) to acquire   |

|  |   |
|--|---|
|  | upto 7,80,260 fully paid-up equity shares of face value of Rs.10/- each, constituting 26% of the issued, subscribed and voting capital of the Target Company.   |
| Offer Price  | Rs. 12/- (Rupees Twelve Only) per fully paid-up equity share of Rs.10/- each.   |
| Offer Period   | Period from the date of entering into Share Purchase Agreement to the date on which the payment of consideration to the shareholders whose Equity Shares are accepted in this Open Offer, is made, or the date on which this Open Offer is withdrawn, as the case may be. |
| PA /Public Announcement  | Public Announcement of the Open Offer issued by the Manager to the Offer, on behalf of the Acquirer and the PACs on 22 <sup>nd</sup> April, 2021.   |
| PAN  | Permanent Account Number  |
| PAT  | Profit after Tax  |
| PBDIT  | Profit Before Depreciation, Interest and Tax  |
| PBT  | Profit Before Tax   |
| Promoters/ Sellers   | Quebec Tech Solutions Private limited   |
| Public Shareholders  | All equity shareholders of the Target Company other than members of the Promoter and Promoter Group of the Target Company.  |
| RBI  | Reserve Bank of India.  |
| Registrar/ Registrar to the Offer  | Aarthi Consultants Pvt Ltd  |
| Regulations / SEBI SAST Regulations, 2011/ SAST Regulations/ Takeover Code | Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 and subsequent amendments thereof.   |
| Rs. Or Rupees or INR   | Indian Rupees.  |
| RTGS   | Real Time Gross Settlement.   |
| Sale Shares  | 18,17,703 fully paid-up equity shares of face value of Rs.10/- each, constituting 60.57% of the issued, subscribed and voting capital of the Target Company to be sold by the Seller to the Acquirer, in terms of the SPA.  |
| SCRR   | Securities Contract (Regulations) Rules, 1957 and subsequent amendments thereto.  |
| SEBI   | Securities and Exchange Board of India  |
| SEBI Act   | Securities and Exchange Board of India Act, 1992 and subsequent amendments thereto.   |
| SEBI LODR Regulations  | Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, and subsequent amendments thereof   |
| SEBI SAST Regulations  | Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, and subsequent amendments thereof   |
| Selling Broker   | Respective stock brokers of all Shareholders who desire to tender their Equity Shares under the Open Offer  |
| Shalimar Agencies Limited/SAL/Target Company                               | A company incorporated under the Companies Act, 1956 and having its registered office at # 4th Floor, Innov8 Co-working, Sreshta Marvel, P. Janardhan Reddy Nagar, Gachibowli, Hyderabad-500081, Telangana, India.  |
| SPA / Share Purchase Agreement   | Share Purchase Agreement dated 22 <sup>nd</sup> April, 2021 entered amongst the Acquirer, Seller and Target Company.  |
| Stock Exchange   | BSE Limited , CSE, MSEI   |
| Tendering period   | Period within which shareholders may tender their shares in acceptance of this open offer i.e. from 14th June, 2021 to 25th June, 2021.   |
| TRS  | Transaction Registration Slips  |
| Working Day  | A working day of SEBI, as defined in the SEBI SAST Regulations.   |

Note: All terms beginning with a capital letter used in this Letter of Offer, but not otherwise defined herein, shall have the meaning ascribed thereto in the SEBI SAST Regulations unless specified.



## 2. DISCLAIMER CLAUSE

"IT IS TO BE DISTINCTLY UNDERSTOOD THAT FILING OF LETTER OF OFFER WITH SEBI SHOULD NOT, IN ANY WAY, BE DEEMED OR CONSTRUED THAT THE SAME HAS BEEN CLEARED, VETTED OR APPROVED BY SEBI. THE LETTER OF OFFER HAS BEEN SUBMITTED TO SEBI FOR A LIMITED PURPOSE OF OVERSEEING WHETHER THE DISCLOSURES CONTAINED THEREIN ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH THE SEBI SAST REGULATIONS, 2011. THIS REQUIREMENT IS TO FACILITATE PUBLIC SHAREHOLDERS OF SHALIMAR AGENCIES LIMITED TO TAKE AN INFORMED DECISION WITH REGARD TO THE OFFER. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR FINANCIAL SOUNDNESS OF THE ACQUIRER, PACs OR FOR THE COMPANY WHOSE SHARES/CONTROL IS PROPOSED TO BE ACQUIRED OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE LETTER OF OFFER. IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE ACQUIRER AND THE PACs ARE PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THIS LETTER OF OFFER, THE MANAGER TO THE OFFER IS EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE ACQUIRER AND THE PACs DULY DISCHARGES THEIR RESPONSIBILITY ADEQUATELY. IN THIS BEHALF, AND TOWARDS THIS PURPOSE, THE MANAGER TO THE OFFER, FINSHORE MANAGEMENT SERVICES LIMITED HAS SUBMITTED A DUE DILIGENCE CERTIFICATE DATED 6<sup>th</sup> May, 2021 TO SEBI IN ACCORDANCE WITH THE SEBI (SUBSTANTIAL ACQUISITION OF SHARES AND TAKEOVERS) REGULATIONS, 2011 AND SUBSEQUENT AMENDMENT(S) THEREOF. THE FILING OF THE LETTER OF OFFER DOES NOT, HOWEVER, ABSOLVE THE ACQUIRER AND THE PACs FROM THE REQUIREMENT OF OBTAINING SUCH STATUTORY CLEARANCES AS MAY BE REQUIRED FOR THE PURPOSE OF THE OFFER."

## 3. DETAILS OF THE OFFER

### 3.1 Background to the Offer

3.1.1 This Offer is being made under Regulations 3(1) and 4 of the SEBI SAST Regulations and is being made as a result of a direct substantial acquisition of Equity Shares and voting rights in and control over the Target Company by the Acquirer along with PACs, pursuant to the Share Purchase Agreement.

3.1.2 The Acquirer has entered into a Share Purchase Agreement ("SPA") on 22<sup>nd</sup> April, 2021 with the Seller and the Target Company, wherein it is proposed that the Acquirer shall purchase 18,17,703 fully paid up equity shares of the Target Company of face value Rs.10/- each, which constitutes 60.57% of the issued, subscribed, paid-up and voting share capital. The said sale is proposed to be executed at a price of Rs12/- (Rupees Twelve Only) per fully paid-up equity share ("**Negotiated Price**") aggregating to Rs. 2,18,12,436/- (Rupees Two Crores Eighteen Lakhs Twelve Thousand Four Hundred Thirty Six Only) ("**Purchase Consideration**") payable in cash. Consequent to the changes in control and management of the Target Company contemplated under the SPA, this mandatory Open Offer is being made by the Acquirer and the PACs in compliance with Regulation 3(1), 4 and other applicable provisions of SEBI SAST Regulations.

3.1.3 A summary of some of the salient features of the Share Purchase Agreement, which are all subject to detailed terms in the Share Purchase Agreement ("**SPA**") is as follows:

- a. The Acquirer has agreed to purchase from the Seller 18,17,703 equity shares (sale shares) of Rs.10/- each being 60.57% of the total issued, subscribed, paid-up and voting capital of the Target Company at a price of Rs.12/- per equity share payable in cash.
- b. The SPA is subject to the compliances of provisions of SEBI SAST Regulations and in case of non-compliances with the provisions of SEBI SAST Regulations, the SPA shall not be acted upon.
- c. The Acquirer would acquire the Sale Shares in the following proportion:

|  |           |
|--|-----------|
| M/s. IT Trailblazers Resources Private Limited | 18,17,703 |
|--|-----------|

|              |                  |
|--------------|------------------|
| <b>Total</b> | <b>18,17,703</b> |
|--------------|------------------|

- d. Upon Completion of Open Offer Formalities, a Board Meeting of the Target Company shall be called, convened and conducted to transact the following business:

- i. Recording of the transfer of Sale Shares from the Seller to the Acquirer in terms of the Agreement;
- ii. the appointment of the Acquirer's nominees as Additional Directors on the Board of Directors of the Company subject to compliance with Regulation 24 of the Takeover Code;
- iii. approval for change in bank signatories;
- iv. approval for revocation of power of attorney; and
- v. authorize the filing of statutory forms with any Governmental Authority required under applicable Law;

3.1.4 The Acquirer and the PACs does not hold any Equity Shares in the Target Company as on date.

3.1.5 There is no separate arrangement for the proposed change in control of the Target Company except for the terms as mentioned in SPA.

3.1.6 Neither the Acquirer nor the PACs nor the Seller have been prohibited by SEBI from dealing in securities, in terms of direction issued under Section 11B of the SEBI Act or under any of the Regulations made under the SEBI Act.

3.1.7 The Acquirer may, after completion of the acquisition of Sale Shares and in compliance with the first proviso to Regulation 24(1) of the SEBI SAST Regulations reconstitute the Board of Directors of the Target Company by appointing representatives, as the Acquirer may deem fit. As on date, the Acquirer has not decided on the names of persons who may be appointed on the Board of Directors of the Target Company pursuant to the acquisition of Sale Shares.

3.1.8 As per Regulations 26(6) and 26(7) of the SEBI SAST Regulations, the Board of Directors of the Target Company is required, upon receipt of the Detailed Public Statement, to constitute a Committee of Independent Directors to provide their reasoned recommendations on the Offer. The reasoned recommendations are required to be published in the same newspapers in which the Detailed Public Statement was published by no later than 9th June, 2021 and simultaneously a copy of such recommendations is required to be sent to SEBI, the Stock Exchange and to the Manager to the Offer.

3.1.9 This Open Offer is not pursuant to any open market purchase or a global acquisition resulting in an indirect acquisition of the Equity Shares.

3.1.10 The Seller shall cease to be the Promoters of Target Company and relinquish the management control of the Target Company in favor of the Acquirer and the PACs. The Acquirer and the PACs will acquire control of the Target Company, and be classified as promoter subject to the approval of the shareholders of the Target Company in accordance with Regulation 31A of the SEBI LODR Regulations.

### 3.2 Details of the Proposed Offer

- 3.2.1 The PA announcing the Open Offer, under Regulations 3(1) and 4 read with Regulation 15(1) of the SEBI SAST Regulations, was made on 22<sup>nd</sup> April, 2021 to the Stock Exchanges and a copy thereof was also filed with SEBI and sent to the Target Company at its registered office.
- 3.2.2 A Detailed Public Statement as per Regulation 14(3) of SEBI SAST Regulations pursuant to Public Announcement made by the Acquirer and the PACs has appeared in the following Newspapers, on 29<sup>th</sup> April, 2021:

| Name of the Newspaper | Language | Edition      |
|-----------------------|----------|--------------|
| Financial Express     | English  | All Editions |
| Jansatta              | Hindi    | All Editions |
| Prajadarbar           | Telugu   | Hyderabad    |
| Mumbai Lakshadeep     | Marathi  | Mumbai       |

The DPS was also submitted to SEBI and the Stock Exchanges and sent to the Target Company on 29<sup>th</sup> April, 2021.

- 3.2.3 A copy of the PA and DPS for the Open Offer is also available on the SEBI website ([www.sebi.gov.in](http://www.sebi.gov.in))
- 3.2.4 This Offer is being made by the Acquirer and the PACs, in accordance with Regulation 3(1) and Regulation 4 of the SEBI SAST Regulations, to the Public Shareholders of the Target Company, to acquire up to 7,80,260 Equity Shares ("**Offer Shares**"), constituting 26% of the issued, subscribed, paid-up and voting share capital of the Target Company at a price of Rs.12/- (Rupees Twelve Only) ("**Offer Price**") aggregating to Rs. 93,63,120/- (Rupees Ninety Three Lakhs Sixty Three Thousand One Hundred Twenty Only) ("**Offer Consideration**"). The Offer Price will be payable in cash by the Acquirer and the PACs, in accordance with the provisions of Regulation 9(1)(a) of the SEBI SAST Regulations.
- 3.2.5 This Open Offer is not a competing offer in terms of Regulation 20 of the SEBI SAST Regulations and there is no competing offer.
- 3.2.6 The Open Offer is unconditional and not subject to any minimum level of acceptance from the shareholders of the Target Company, in terms of Regulation 19(1) of the SEBI SAST Regulations.
- 3.2.7 The Acquirer confirms that, except as mentioned in this Letter of Offer, there are no persons acting in concert with it in relation to the Offer within the meaning of Regulation 2(1)(q)(1) of the SEBI SAST Regulations and the equity shares tendered and accepted pursuant to the Offer will be acquired by the Acquirer only.
- 3.2.8 The Manager to the Offer, Finshore Management Services Limited does not hold any Equity Shares in the Target Company as at the date of PA. The Manager to the Offer further declares and undertakes that it will not deal on its own account in the Equity Shares of the Target Company during the Offer Period.
- 3.2.9 The Acquirer and the PACs vide letter dated 28<sup>th</sup> May, 2021, has confirmed that it has not acquired any Equity Shares of the Target Company after the date of PA i.e., 22<sup>nd</sup> April, 2021 and up to the date of this Letter of Offer.
- 3.2.10 The Equity Shares of the Target Company acquired by the Acquirer and the PACs shall be free from all liens, charges and encumbrances together with all rights attached thereto, including the right to all dividends, bonus and rights offer declared hereafter.
- 3.2.11 All Equity Shares validly tendered by the Public Shareholders will be acquired by the Acquirer in accordance with the terms and conditions contained in the DPS and this Letter of Offer. In the event that the Equity Shares validly tendered in the Open Offer by the Public Shareholders are more than the Offer Size, the acquisition of Equity Shares from each Public Shareholder will be on a proportionate basis, in consultation with the Manager to the Offer taking care to ensure that the basis of acceptance is decided in a fair and equitable manner.

3.2.12 Upon completion of the Offer, assuming full acceptances in the Offer and acquisition of Sale Shares in accordance with the SPA, the Acquirer, will hold 25,97,963 Equity Shares constituting 86.57% of the issued, subscribed, paid up and voting capital of the Target Company. As per Regulation 38 of SEBI LODR Regulations read with Rule 19A of the Securities Contract (Regulation) Rules, 1957, as amended ("SCRR"), the Target Company is required to maintain at least 25% public shareholding, on a continuous basis for listing. If, pursuant to this Open Offer, the public shareholding in the Target Company reduces below the minimum level required as per the listing agreement entered into by the Target Company with BSE and read with Rule 19A of the SCRR, the Acquirer and the PACs hereby undertake that their shareholding in the Target Company will be reduced, within the time period specified in the SCRR, such that the Target Company complies with the required minimum level of public shareholding.

### 3.3 Object of the Acquisition

3.3.1 The prime object of the Offer is to acquire substantial acquisition of shares/voting rights accompanied with the change in control and management of the Target Company.

3.3.2 After the completion of this Open Offer and pursuant to the acquisition of shares under SPA, the Acquirer will hold the majority of Equity Shares by virtue of which the Acquirer and the PACs shall be in a position to exercise effective control over the management and affairs of Target Company.

3.3.3 The object of acquisition is to acquire substantial shares/voting rights accompanied with change in management and control of the Target Company. The Acquirer and the PACs reserves the right to modify the present structure of the business in a manner which is useful to the larger interest of the shareholders. Any change in the structure that may be carried out, will be in accordance with the laws applicable.

3.3.4 The Acquirer and the PACs has no plans to alienate any significant assets of the Target Company for a period of two years except in the ordinary course of business. The Target Company's future policy for disposal of its assets, if any, for two years from the completion of Offer will be decided by its Board of Directors, subject to the applicable provisions of the law and subject to the approval of the shareholders through Special Resolution passed by way of postal ballot in terms of Regulation 25(2) of SEBI SAST Regulations.

## 4. BACKGROUND OF THE ACQUIRER AND THE PACS

### A.1 IT TRAILBLAZERS RESOURCES PRIVATE LIMITED ("ACQUIRER")

4.A.1.1 IT Trailblazers Resources Private Limited, (Acquirer) (ITTB) is a private limited company incorporated on September 18, 2020. The CIN is U72900TG2020PTC144016.

4.A.1.2 The Registered Office of the Acquirer is located at P No. 81, SY. NO. 67, Corpwork Hub Level II, Jubilee Enclave, Hi-tech City, Hyderabad-500081, Telangana, India.

4.A.1.3 Acquirer is engaged in the activity of providing IT and ITES related services.

4.A.1.4 Acquirer is not part of any group.

4.A.1.5 The Authorised, issued, Subscribed and Paid-up Equity Share Capital of the Acquirer is Rs. 3,00,00,000 (Rupees Three Crores Only) divided into 30,00,000 (Thirty Lakhs Only) Equity Shares of Rs.10 (Rupees Ten Only) each. The shares of the Acquirer are not listed on any stock exchange.

4.A.1.6. The Acquirer does not hold any shares in the Target Company. Further, the Acquirer has entered into Share Purchase Agreement ("SPA") with the Promoter(s)/Promoter Group of the Target Company on 22<sup>nd</sup> April, 2021 to acquire 18,17,703 Equity Shares representing 60.57% of the Equity Share Capital / Voting Capital of the Target Company through SPA.

4.A.1.7 The names of the Promoters of the Acquirer along with their shareholding percentage as of 22<sup>nd</sup> April, 2021 and as on the date of this Letter of Offer are as follows:

| S. No            | Particulars                 | Shareholding as on 28-May-2021 |                    |
|------------------|-----------------------------|--------------------------------|--------------------|
|                  |                             | Number of Equity Shares        | Percentage holding |
| <b>Promoters</b> |                             |                                |                    |
| 1                | Narendra Kotti              | 29,90,000                      | 99.66%             |
| 2                | Ravulapally Arjun Kumar     | 5,000                          | 0.17%              |
| 3                | Venkata Rajani Kumar Vemuri | 5,000                          | 0.17%              |
|                  | <b>Total</b>                | <b>30,00,000</b>               | <b>100.00%</b>     |

4.A.1.8 The Board of Directors of the Acquirer comprises the following members:

| Sl. No. | Name and Designation        | DIN      | Date of appointment | Qualification                   | Experience  |
|---------|-----------------------------|----------|---------------------|---------------------------------|---|
| 1       | Venkata Rajani Kumar Vemuri | 07363756 | 18/09/2020          | B.Sc. from Nagarjuna University | He has an experience of 21 Years in the area of Finance and Administration. |
| 2       | Ravulapally Arjun Kumar     | 08820683 | 18/09/2020          | B.Pharmacy from JNTU University | He has an experience of 17 Years in the area of IT/ITES.                    |

4.A.1.9 PACs are Promoters and Directors of the Acquirer as mentioned in points 4.A.1.7 and 4.A.1.8.

4.A.1.10 As of the date of this Letter Of Offer, the Acquirer and the Promoter and Directors of the Acquirer do not have any relationship or interest in the Target Company.

4.A.1.11 The following are the details of the shareholding pattern of Acquirer as at May 28, 2021:

| Sl. No. | Shareholder's Category        | Number of Shares held | Percentage of Shares held |
|---------|-------------------------------|-----------------------|---------------------------|
| 1       | Promoters                     | 30,00,000             | 100                       |
| 2       | FII/ Mutual Funds/ Fls/ Banks | Nil                   | Nil                       |
| 3       | Public                        | Nil                   | Nil                       |
|         | Total Paid Up Capital         | 30,00,000             | 100                       |

4.A.1.12 The Acquirer has not been prohibited by SEBI from dealing in securities pursuant to the terms of any directions issued under Section 11B of the SEBI Act or under any other regulations made under the SEBI Act.

4.A.1.13 The summary of Audited key Financial Information as at and for the period ended April 15, 2021 and as at and for the Financial Year ended March 31, 2021:

(Amount in Rs. Lakhs)

| Profit and Loss Statement                                    | For the period ended 15 <sup>th</sup> April, 2021<br>[Audited] | For the Financial year ended 31 <sup>st</sup> March, 2021<br>[Audited] |
|--|--|--|
| Income from Operations                                       | 13.42  | 471.19   |
| Other Income   | -  | -  |
| <b>Total Income</b>  | <b>13.42</b>   | <b>471.19</b>  |
| Total Expenditure (excluding Depreciation, Interest and Tax) | 11.40  | 419.79   |

|   |      |       |
|---|------|-------|
| Profit/(Loss) before Depreciation, Interest and Tax             | 2.02 | 51.40 |
| Depreciation  | 0.52 | 4.85  |
| Finance Costs   | -    | -     |
| Profit before Tax, extraordinary and exceptional items          | 1.50 | 46.56 |
| Extraordinary and Exceptional Items                             | -    | -     |
| Profit before Tax and after extraordinary and exceptional items | 1.50 | 46.56 |
| Current Tax   | 0.39 | 11.29 |
| Deferred Tax  | -    | 0.81  |
| Profit/(loss) after tax   | 1.11 | 34.45 |

(Amount in Rs.Lakhs)

| Balance Sheet Statement                          | For the period ended 15 <sup>th</sup> April, 2021<br>[Audited] | For the Financial year ended 31 <sup>st</sup> March, 2021<br>[Audited] |
|--|--|--|
| <b>Sources of funds</b>                          |  |  |
| Paid up Equity Share Capital                     | 300.00   | 1.00   |
| Reserves & Surplus                               | 35.56  | 34.45  |
| <b>Net Worth</b>                                 | <b>335.56</b>  | <b>35.45</b>   |
| <b>Share Application Money pending Allotment</b> | <b>28.98</b>   | <b>182.87</b>  |
| Secured loans                                    | -  | -  |
| Unsecured loans                                  | -  | -  |
| Non-Current Liabilities                          | 0.81   | 0.81   |
| Current Liabilities                              | 12.42  | 78.91  |
| <b>Total</b>                                     | <b>377.77</b>  | <b>298.04</b>  |
| <b>Uses of funds</b>                             |  |  |
| Net Fixed Assets                                 | 34.49  | 35.01  |
| Investments                                      | -  | -  |
| Current Assets                                   | 339.08   | 263.03   |
| Total miscellaneous expenditure not written off  | 4.21   | -  |
| <b>Total</b>                                     | <b>377.77</b>  | <b>298.04</b>  |

| Other Financial Data | 15 <sup>th</sup> April, 2021 | 31 <sup>st</sup> March, 2021 |
|----------------------|------------------------------|------------------------------|
| Dividend (%)         | -                            | -                            |

|                            |       |        |
|----------------------------|-------|--------|
| Earnings per share (Rs.)   | 0.08  | 344.51 |
| Return on Net Worth (%)    | 0.33  | 96.93  |
| Book Value per Share (Rs.) | 11.18 | 11.82  |

4.A.1.14 As on date of this LOF, the Acquirer does not have any major contingent liabilities.

## A.2. VENKATA RAJANI KUMAR VEMURI ("PAC 1")

4.A.2.1 Venkata Rajani Kumar Vemuri (hereinafter referred to as "PAC 1"), is an Indian National aged about 42 years having PAN AFIPV6147C and is residing at 6/208, Pedda Veedhi, Gudivada-521301, Krishna Dist., Andhra Pradesh, India. His mobile number is +91-9985175999 and his email id is rajani@ittblazers.com

4.A.2.2 PAC 1 is a graduate in B.SC by qualification from Nagarjuna University and has experience of about 21 Years in the field of Finance and Administration.

4.A.2.3 PAC 1 is associated with Tenazx Technologies Private Limited and Computing Concepts Info Private Limited as a Promoter Director and his DIN is 07363756.

4.A.2.4 PAC1 has confirmed that he is not categorized as a "Wilful Defaulter" in terms of Regulation (1)(ze) of the SEBI (SAST) Regulations, 2011. His name does not appear in the "Wilful defaulters" list of the Reserve Bank of India and is not debarred by SEBI from accessing the capital markets or from dealing in securities in terms of the provisions of Section 11B of the SEBI Act, 1992 or under any other Regulation of the SEBI Act, 1992.

4.A.2.5 PAC 1 does not hold any equity shares in the Target Company. PAC 1 does not have any interest or relationship with the target company or its promoters, directors or its Key Managerial Personnel.

4.A.2.6 PAC 1 undertakes not to sell the Equity Shares of the Target Company held by him during the "Offer Period" in terms of Regulation 25(4) of the Takeover Regulations.

4.A.2.7 PAC 1 is the Promoter and Director of IT Trailblazers Resources Private Limited.

4.A.2.8 CA P. Murali Mohana Rao, Chartered Accountants, (FRN: 007257S & Membership No. 023412) having office at "6-3-655/2/3, Somajiguda, Hyderabad-500082, India, has certified vide certificate dated 21<sup>st</sup> May, 2021 that the Networth of Mr. Venkata Rajani Kumar Vemuri as on 22<sup>nd</sup> April, 2021 is Rs. 2,05,90,772 (Rupees Two Crores Five lakhs Ninety Thousand Seven Hundred and Seventy Two only).

## A.3. RAVULAPALLY ARJUN KUMAR ("PAC 2")

4.A.3.1 Ravulapally Arjun Kumar (hereinafter referred to as "PAC 2"), is an Indian National aged about 39 years having PAN AKRPR5671B and is residing at Aparna Cyberlife G Block, Apt no 606, Nallagandla, Lingampally, Hyderabad-500019, Telangana, India. His mobile number is +91-9885623040 and his email id is arjun@ittblazers.com.

4.A.3.2 PAC 2 is a graduate in B.Pharmacy by qualification from JNTU University and has experience of about 17 Years in the field of Information Technology/Information Technology Enabled Services.

4.A.3.3 PAC 2 is associated with 4A IT Consulting Private Limited and Computing Concepts Info private Limited as a Promoter Director and his DIN is 08820683.

4.A.3.4 PAC 2 has confirmed that he is not categorized as a "Wilful Defaulter" in terms of Regulation (1)(ze) of the SEBI (SAST) Regulations. His name does not appear in the "Wilful defaulters" list of the Reserve Bank of India and is not debarred by SEBI from accessing the capital markets or from dealing in securities in terms of the provisions of Section 11B of the SEBI Act, 1992 or under any other Regulation of the SEBI Act, 1992.

4.A.3.5 PAC 2 does not hold any equity shares in the Target Company. PAC 2 does not have any interest or relationship with the target company or its promoters, directors or its Key Managerial Personnel.

4.A.3.6 PAC 2 undertakes not to sell the Equity Shares of the Target Company held by him during the "Offer Period" in terms of Regulation 25(4) of the Takeover Regulations.

4.A.3.7 PAC 2 is the promoter and Director of IT Trailblazers Resources Private Limited.

4.A.3.8 CA P. Murali Mohana Rao, Chartered Accountants, (FRN: 007257S & Membership No. 023412) having office at "6-3-655/2/3, Somajiguda, Hyderabad-500082, India, has certified vide certificate dated 21<sup>st</sup> May, 2021 that the Networth of Mr. Ravulapally Arjun Kumar as on 22<sup>nd</sup> April, 2021 is Rs. 1,84,02,590 (Rupees One Crore Eighty Four lakhs Two Thousand Five Hundred Ninety only).

#### **A.4. NARENDRA KOTTI ("PAC 3")**

4.A.4.1 Narendra Kotti (hereinafter referred to as "PAC 3"), is a US citizen aged 43 years having PAN ACQPN9109H and his Indian residence is Brigade Gadenia, 904 E, JP Nagar, 8th Phase, Bengaluru-560078, Karnataka, India and his US residence is 25 Lewis Ave PD, DOBBS Ferry NY 10522-1537. His mobile number is +91-9885623040 and his email id is naren@ittblazers.com.

4.A.4.2 PAC 3 holds a degree of MBA from City University of New York and has experience of about 15 Years in the field of Information Technology/Information Technology Enabled Services.

4.A.4.3 PAC 3 is the President of IT Technology Holdings INC, IT Trailblazers INC, Tenazx INC and Chief Executive Officer of Gooroo Ventures INC and his DIN is 07178324.

4.A.4.4 PAC 3 has confirmed that he is not categorized as a "Wilful Defaulter" in terms of Regulation (1)(ze) of the SEBI (SAST) Regulations. His name does not appear in the "Wilful defaulters" list of the Reserve Bank of India and is not debarred by SEBI from accessing the capital markets or from dealing in securities in terms of the provisions of Section 11B of the SEBI Act, 1992 or under any other Regulation of the SEBI Act, 1992.

4.A.4.5 PAC 3 does not hold any equity shares in the Target Company. PAC 3 does not have any interest or relationship with the target company or its promoters, directors or its Key Managerial Personnel.

4.A.4.6 PAC 3 undertakes not to sell the Equity Shares of the Target Company held by him during the "Offer Period" in terms of Regulation 25(4) of the Takeover Regulations.

4.A.4.7 PAC 3 is the promoter of IT Trailblazers Resources Private Limited.

4.A.4.8 CA P. Murali Mohana Rao, Chartered Accountants, (FRN: 007257S & Membership No. 023412) having office at "6-3-655/2/3, Somajiguda, Hyderabad-500082, India, has certified vide certificate dated 21<sup>st</sup> May, 2021 that the Networth of Mr. Narendra Kotti as on 22<sup>nd</sup> April, 2021 is Rs. 7,16,57,250 (Rupees Seven Crores Sixteen lakhs Fifty Seven Thousand Two Hundred Fifty only).

#### **5. BACKGROUND OF THE TARGET COMPANY, AS CONFIRMED BY THE TARGET COMPANY**

5.1 Shalimar agencies Limited (hereinafter referred to as "Target Company" /" SAL") (CIN: L51226TG1981PLC114084) was incorporated June 4, 1981 under the Companies Act, 1956 in the name and style as Shalimar Agencies Limited as a Public Limited company and obtained the Certificate of Commencement of Business on June 17, 1981. There has been no subsequent change in the name of the company since incorporation.

5.2 The registered office of SAL is situated at "# 4th Floor, Innov8 Co-working, Sreshta Marvel, P. Janardhan Reddy Nagar, Gachibowli, Hyderabad-500081, Telangana, India".

5.3 The main objects of SAL as per the Memorandum of Association are as under:



- To carry on all or any of the business of buyers, sellers, suppliers, investors, traders, merchants, importers, exporters, hire purchase dealers, indentors, brokers, agents, assemblers, packers, stockists, distributors and dealers of and in all kinds of agricultural produce, food articles, forest products, plantation crops like tea, coffee, Tobacco, minerals, metals, industrial and other wastes and byproducts, industrial and other gases, fire wood, coal and coke, oils and lubricants, fuels, Alcohol, wines and Beverages, edible and non-edible oils and fats, sugar and molasses, consumer goods, household goods, hardware and stores, Plant and Machinery, Generating sets, Earth moving equipments, stores, spare parts and accessories, Commercial, natural and manmade fibres, textiles of all kinds of cements, chemicals, drugs, building materials, vehicles, vehicle parts, automobile parts, machine parts, industrial components, plastics, and electronics part & devices, bullion, precious stones, work of art, antique, curios, jewellery and ornaments and in all kinds of machinery accessories and other things required in connection therewith.

- To carry on all or any of the business of Financiers of industrial, commercial and other enterprises and general financiers, film financiers, producers and distributors and exhibitors, money lenders, sahu-kars, trustees, real estate owner, landlord, real estate agents, builders, underwriters, guarantors, hire purchase dealers, investors, promoters, brokers and dealers of and in shares, stocks, debentures, securities, bonds, obligations, claims, licenses and charges, land, buildings, houses, easements, negotiable instruments, book-debts, patents, factories, mines, industrial undertaking, business concerns, warehouse, property and rights of all kinds, agricultural land, farms, gardens, flat, showroom, officers residential unit, shops and godowns, business of Insurance agents, safe deposit company and such other business and acts required in connection therewith and to receive in deposit or borrow and raise money provided that the company shall not carry on the business of Banking as defined under the Banking Regulations Act, 1949.

- To carry on the business of Investment & Financial company and to invest in and acquire and hold and otherwise deal in shares, stocks, debenture stocks, bonds, obligations and securities issued or guaranteed by any company constituted or carrying on business in India or elsewhere and debentures, debenture-stocks, bonds, obligations and securities issued or guaranteed by any Government, State, Dominion, Sovereign Ruler, Commissioner, Public Body or Authority, Supreme Municipal, Local or otherwise, Whether in India or elsewhere.

**The Target Company was in the business of dealing in shares, bonds and securities and currently there is no business activity as per the financials as on 31<sup>st</sup> December, 2020.**

**Note: The present Business Activities of the Company is permissible as per the Main Object Clause of the MOA**

- 5.4 The Authorized Share Capital of SAL as on 31<sup>st</sup> December, 2020 is Rs. 3,25,00,000/- (Rupees Three Crores Twenty Five Lakhs Only) comprising of 32,50,000 (Thirty Two Lakhs Fifty Thousand) Equity Shares of Rs.10/- each. The Paid Up Share Capital of Target Company is Rs. 3,00,10,000/- (Rupees Three Crores and Ten Thousand Only) comprising of 30,01,000 (Thirty Lakhs and One Thousand) Equity Shares of Rs.10/- each.
- 5.5 The Equity Shares of Target Company are currently listed on BSE Limited with Scrip Symbol: SAGL; Scrip code 539895, Metropolitan Stock Exchange of India Limited (MSEI) with symbol as "SAGL" and on The Calcutta Stock Exchange Limited (CSE) with Scrip Code "29286". Currently, the shares of Target Company is in "Suspension" status in The Calcutta Stock Exchange Limited (CSE). However the Company has initiated the process of revocation of suspension and submitted the documents to CSE along with the payment of pending dues.
- 5.6 There are currently no outstanding partly paid-up shares or any other instruments convertible into Equity Shares of the Target Company at a future date.
- 5.7 The Equity Shares of the Target Company are infrequently traded within the meaning of Regulation 2(1)(j) of the SEBI (SAST) Regulations on BSE Limited. There is no trading in MSEI & CSE.
- 5.8 The Share Capital of the Target Company is as follows: -

| Paid up Equity shares of Target Company      | No. of shares/ voting rights | % of shares/ voting rights |
|--|------------------------------|----------------------------|
| Fully Paid up equity Shares                  | 30,01,000                    | 100                        |
| Partly Paid up equity shares                 | ---                          | -                          |
| Total paid up equity shares                  | 30,01,000                    | 100                        |
| <b>Total Voting rights in Target Company</b> | <b>30,01,000</b>             | <b>100</b>                 |

5.9 The Board of Target Company as on the date of this Letter of Offer, comprises of 5(Five) Directors.

| Name & Designation   | DIN      | Date of Appointment | Residential Address  |
|--|----------|---------------------|--|
| Aditya Sree Ram Ji Magapu<br>(Wholetime Director)                      | 03424739 | 26/03/2019          | 8-1-330 to 346, Villa 10, Villa Grande, Shaikpet, Hyderabad-500008   |
| Mallu Reddy Subramanyam<br>(Director)                                  | 03569955 | 26/03/2019          | No. 2602, 2nd Floor, 26th Main Road, 1st Sector, HSR Layout, Bengaluru-560102<br>Karnataka<br>India  |
| Sowjanya Sarapu<br>(Non- Executive Independent Director)               | 07471908 | 30/03/2016          | 13-1-48/2, Veena Pani Nagar, Near Sai Ram Theatre, Malkajgiri Hyderabad-500047<br>Telangana<br>India   |
| JataVenkata Rama Raja Sekhar*<br>(Non- Executive Independent Director) | 06542019 | 12/04/2021          | H. No 1-9-648 flat no 401, Street 78, Jata maurya towers , Vidya nagar, Musheerabad, Hyderabad-500044, New Nallakunta, Andhra Pradesh, India |
| Siva Prasad Gorthy* (Non- Executive Independent Director)              | 09137211 | 12/04/2021          | 703 B Block Surya Towers, Izzath Nagar, Kondapur-500084, k.v. Rangareddy, Telangana, India   |

\*Appointed vide its Board Meeting dated 12<sup>th</sup> April, 2021 and intimated to the Stock Exchanges, however the ROC filing is pending.

Note: As on the date of this Letter of Offer, there are no persons representing the Acquirer on the Board of Directors of the Target Company.

- 5.10 There was no merger/demerger, spin off during last three years involving the Target Company.
- 5.11 The trading of Equity Shares of the Target Company has not been suspended on the BSE where Equity Shares of the Target Company are listed in last three years. However, it is suspended in CSE due to non-payment of Annual listing fee.
- 5.12 As of the date of this Letter of Offer, all the Equity Shares of the Target Company are listed on BSE Limited, CSE and MSEI.
- 5.11 Brief audited financials for the years ended 31<sup>st</sup> March, 2020, 2019 and 2018 and limited review unaudited financials for nine months ended 31<sup>st</sup> December, 2020 are as follows: -

| Profit & Loss Account |  | (Amount in Rs. Lakhs)             |                 |                 |
|-----------------------|--|-----------------------------------|-----------------|-----------------|
| Particulars           | Year ended on<br>31 <sup>st</sup> December, 2020<br>[Limited Review] | Year ended 31 <sup>st</sup> March |                 |                 |
|                       |  | 2020<br>Audited                   | 2019<br>Audited | 2018<br>Audited |

|  |              |              |               |                |
|--|--------------|--------------|---------------|----------------|
| Income from Operations   | 0.00         | 0.00         | 126.06        | 1046.60        |
| Other Income   | 0.00         | 0.00         | 16.74         | 15.29          |
| <b>Total Income</b>  | <b>0.00</b>  | <b>0.00</b>  | <b>142.80</b> | <b>1061.89</b> |
| Total Expenditure (excluding Depreciation, Interest and Tax)           | 8.17         | 8.84         | 150.50        | 1078.53        |
| <b>Profit/(Loss) before Depreciation, Interest and Tax</b>             | <b>0.00</b>  | <b>-8.84</b> | <b>-7.70</b>  | <b>-16.64</b>  |
| Depreciation   | 0.37         | 0.54         | 0.54          | 0.23           |
| Finance Costs  | 0.00         | 0.00         | 0.00          | 0.00           |
| <b>Profit before Tax , extraordinary and exceptional items</b>         | <b>-8.54</b> | <b>-9.38</b> | <b>-8.24</b>  | <b>-16.87</b>  |
| Extraordinary and Exceptional Items                                    | -            | -            | -             | -              |
| <b>Profit before Tax and after extraordinary and exceptional items</b> | <b>-8.54</b> | <b>-9.38</b> | <b>-8.24</b>  | <b>-16.87</b>  |
| Current Tax  | -            | -            | -             | -              |
| Deferred Tax   | -0.02        | -0.03        | -0.01         | 0.06           |
| <b>Profit/(loss) after tax</b>   | <b>-8.52</b> | <b>-9.35</b> | <b>-8.23</b>  | <b>-16.93</b>  |

**Balance Sheet Statement**

(Amount in Rs. lakhs)

| Particulars   | Year ended on                   | As at 31 <sup>st</sup> March |               |               |
|---|---------------------------------|------------------------------|---------------|---------------|
|   | 31 <sup>st</sup> December, 2020 | 2020                         | 2019          | 2018          |
|   | [Limited Review]                | [Audited]                    | [Audited]     | [Audited]     |
| <b>Sources of funds</b>                             |                                 |                              |               |               |
| Paid up Equity Share Capital                        | 300.10                          | 300.10                       | 300.10        | 300.10        |
| Reserves & Surplus (excluding revaluation reserves) | 5.73                            | 14.25                        | 23.60         | 31.83         |
| <b>Net Worth</b>                                    | <b>305.83</b>                   | <b>314.35</b>                | <b>323.70</b> | <b>331.93</b> |
| Secured loans                                       | -                               | -                            | -             | -             |

|                                |               |               |               |               |
|--------------------------------|---------------|---------------|---------------|---------------|
| Unsecured loans                | -             | -             | -             | -             |
| Deferred Tax Liabilities (Net) | -0.01         | 0.01          | 0.04          | 0.06          |
| Current Liabilities            | 20.14         | 11.87         | 3.41          | 0.63          |
| <b>Total</b>                   | <b>325.96</b> | <b>326.23</b> | <b>327.15</b> | <b>332.62</b> |
| <b>Uses of funds</b>           |               |               |               |               |
| Net Fixed Assets               | 3.20          | 3.57          | 4.12          | 4.67          |
| Investments                    | 0.00          | -             | -             | -             |
| Current Assets                 | 322.76        | 322.66        | 323.03        | 327.96        |
| <b>Total</b>                   | <b>325.96</b> | <b>326.23</b> | <b>327.15</b> | <b>332.62</b> |

#### Other Financial Data

| Particulars                | Year ended on 31 <sup>st</sup> December, 2020 [Limited Review] | 31 <sup>st</sup> March, 2020 [Audited] | 31 <sup>st</sup> March, 2019 [Audited] | 31 <sup>st</sup> March, 2018 [Audited] |
|----------------------------|--|--|--|--|
| Dividend (%)               | -  | -                                      | -                                      | -                                      |
| Earnings per share (Rs.)   | (0.28)   | (0.31)                                 | (0.27)                                 | (0.56)                                 |
| Return on Net Worth (%)    | (2.79)   | (2.97)                                 | (2.54)                                 | (5.10)                                 |
| Book Value per Share (Rs.) | 10.19  | 10.47                                  | 10.79                                  | 11.06                                  |

5.12 Pre and Post-Offer shareholding pattern of the SAL is as per the following table: -

| S.No.   | Shareholders' Category                | Shareholding & voting rights prior to the agreement/ acquisition and offer |              | Shareholding & Voting Rights acquired through SPA |                | Shares/Voting rights to be acquired in open offer (assuming full acceptances) |           | Shareholding / voting rights after the acquisition and offer |              |
|---|---------------------------------------|--|--------------|---|----------------|---|-----------|--|--------------|
|   |                                       | (A)  |              | (B)   |                | (C)   |           | (A)+(B)+(C)=(D)  |              |
|   |                                       | No.  | %            | No.   | %              | No.   | %         | No.  | %            |
| <b>(1) Promoter Group</b>                           |                                       |  |              |   |                |   |           |  |              |
| <b>a. Parties to agreement (*)</b>                  |                                       |  |              |   |                |   |           |  |              |
|   | Quebec Tech Solutions Private Limited | 18,17,703  | 60.57        | (18,17,703)                                       | (60.57)        | -   | -         | -  | -            |
| <b>b. Promoters other than (a) above</b>            |                                       |  |              |   |                |   |           |  |              |
|   |                                       | --   | --           | --  | --             | --  | --        | --   | --           |
| <b>Total 1 (a+b)</b>                                |                                       | <b>18,17,703</b>   | <b>60.57</b> | <b>(18,17,703)</b>                                | <b>(60.57)</b> | <b>--</b>   | <b>--</b> | <b>--</b>  | <b>--</b>    |
| <b>(2) Acquirer</b>                                 |                                       |  |              |   |                |   |           |  |              |
| <b>a. IT Trailblazers Resources Private Limited</b> |                                       |  |              |   |                |   |           |  |              |
|   |                                       | Nil  | Nil          | 18,17,703   | 60.57          | 7,80,260  | 26        | 25,97,963  | 86.57        |
| <b>b. PACs</b>                                      |                                       |  |              |   |                |   |           |  |              |
|   |                                       | Nil  | Nil          | Nil   | Nil            | Nil   | Nil       | Nil  | Nil          |
| <b>Total 2(a+b)</b>                                 |                                       | <b>Nil</b>   | <b>Nil</b>   | <b>18,17,703</b>                                  | <b>60.57</b>   | <b>7,80,260</b>   | <b>26</b> | <b>25,97,963</b>   | <b>86.57</b> |

|   |           |       |     |     |            |         |           |       |
|---|-----------|-------|-----|-----|------------|---------|-----------|-------|
| (3) Public (other than parties to agreement, Acquirers) |           |       |     |     |            |         |           |       |
| a) Institutions (Mutual Funds / FIs/ Banks/ FIIIs)      | Nil       | Nil   | Nil | Nil | (7,80,260) | (26.00) | 4,03,037  | 13.43 |
| b) Others   | 11,83,297 | 39.43 | Nil | Nil |            |         |           |       |
| <b>Total (3) (a+b)</b>                                  | 11,83,297 | 39.43 | Nil | Nil | (7,80,260) | (26.00) | 4,03,037  | 13.43 |
| <b>GRAND TOTAL (1+2+3)</b>                              | 30,01,000 | 100   | Nil | Nil | --         | --      | 30,01,000 | 100   |

**Notes:**

- 1) Shareholding Pattern is based on Quarter ended 31st March, 2021.
- 2) All percentages are calculated on the Total Equity Paid up Shares Capital of the Target Company, as on 10th working day after closing of tendering period.

5.13 The number of shareholders in SAL in public category is 579 as on 31st March, 2021.

**5.14 Compliance Officer**

Surabhi Dayal

Company Secretary cum Compliance Officer

Shalimar Agencies Limited

# 4th Floor, Innov8 Co-working, Sreshta Marvel, P. Janardhan Reddy Nagar, Gachibowli, Hyderabad-500081, Telengana, India.

Mob. No. 9030057374

Email: [cssurabhidayal@gmail.com](mailto:cssurabhidayal@gmail.com) ;

Website: [www.shalimaragencieslimited.com](http://www.shalimaragencieslimited.com)

**6. OFFER PRICE AND FINANCIAL ARRANGEMENTS**

**6.1 Justification of offer price**

6.1.1 The equity shares of the Target Company are listed on BSE Limited, CSE and MSEI.

6.1.2 The trading turnover in the equity shares of the Target Company on BSE, during the twelve calendar months preceding the month in which the PA was issued (i.e., April 2020 to March 2021) is given below: -

| Name of the Exchange | Traded turnover of equity shares of the Target Company during the Twelve Months period ("A") | Total Number of Equity Shares listed ("B") | Total Turnover (%) (A/B) |
|----------------------|--|--|--------------------------|
| BSE                  | 44   | 30,01,000                                  | 0.0014                   |
| MSEI                 | NIL  | 30,01,000                                  | Not Applicable           |
| CSE*                 | NIL  | 30,01,000                                  | Not Applicable           |

\*Currently, SAL's shares is under suspension status in CSE.

(Source: <https://www.bseindia.com>, <https://www.cse-india.com>, <https://www.msei.in>)

Based on the above, the equity shares are infrequently traded in terms of Regulation 2(1)(j) of the SEBI SAST Regulations.

6.1.3 The Offer Price of Rs. 12/- per equity share is justified in terms of Regulation 8(2) of the SEBI SAST Regulations being the highest of the following:

|     |   |          |
|-----|---|----------|
| (a) | The Negotiated Price under the Agreement  | Rs. 12/- |
| (b) | The volume-weighted average price paid or payable for acquisition, by the Acquirers during the 52 weeks immediately preceding the date of the PA. | Nil      |

|     |   |   |
|-----|---|---|
| (c) | The highest price paid or payable for any acquisition, by the Acquirers, during the 26 weeks immediately preceding the date of the PA.                              | Nil   |
| (d) | The volume-weighted average market price of the equity shares of the Target Company for a period of 60 trading days immediately preceding the date of the PA on BSE | Not Applicable as Equity shares are infrequently traded |
| (e) | Other financial parameters as at 31 <sup>st</sup> December, 2020  |   |
|     | Return on networth (%)  | (2.78)  |
|     | Book value per share (Rs.)  | 10.19   |
|     | Earnings per share (Rs.)  | (0.28)  |

As per CA Vikash Goel, Registered Valuer, Regn no: IBBI/RV/01/2018/10339 having its office at **Diamond City North, 11-5C, 68 Jessore Road, Kolkata-700055**, the fair value of the equity shares of Target Company is **Rs.11.21 p** per share.

- 6.1.4 In view of the parameters considered and presented in table above, in the opinion of the Acquirer alongwith the PACs and Manager to the Offer, the Offer Price of Rs. 12/- (Rupees Twelve Only) per fully paid-up equity share is justified in terms of Regulation 8 of the SEBI SAST Regulations.
- 6.1.5 As on date, there is no revision in Offer Price or Offer Size. In case of any revision in the Offer Price or Offer Size, the Acquirer and the PACs shall comply with Regulation 18 and all the provisions of SEBI SAST Regulations which are required to be fulfilled for the said revision in the Offer Price or Offer Size.
- 6.1.6 There have been no corporate actions in the Target Company warranting adjustment of relevant price parameters.
- 6.1.7 If the Acquirer and the PACs acquire equity shares of the Target Company during the period of twenty-six weeks after the tendering period at the price higher than the Offer Price, then the Acquirer and the PACs shall pay the difference between the highest acquisition price and the Offer Price, to all shareholders whose shares have been accepted in Offer within sixty days from the date of such acquisition. However, no such difference shall be paid in the event that such acquisition is made under an open offer under the SEBI SAST Regulations or pursuant to SEBI (Delisting of Equity Shares), Regulations, 2009 or open market purchases made in the ordinary course on the stock exchanges, not being negotiated acquisition of shares of the Target Company in any form.
- 6.1.8 If the Acquirer and the PACs acquires or agrees to acquire any equity shares or voting rights in the Target Company during the offer period, whether by subscription or purchase, at a price higher than the Offer Price, the Offer Price pursuant to future purchases / competing offers shall stand revised to the highest price paid or payable for any such acquisition in terms of regulation 8(8) of SEBI SAST Regulations. Provided that no such acquisition shall be made after the third working day prior to the commencement of the tendering period and until the expiry of the tendering period.

## 6.2 Details of Financial Arrangements:

- 6.2.1 The maximum consideration payable by the Acquirer to acquire 7,80,260 fully paid-up equity shares at the Offer Price of Rs. 12/- (Rupees Twelve Only) per equity share, assuming full acceptance of the Offer would be Rs 93,63,120/- (Rupees Ninety Three Lakhs Sixty Three Thousand One Hundred and Twenty Only).
- 6.2.2 The Acquirer confirms that they have made firm financial arrangements for fulfilling the payment obligations under this Offer in terms of Regulation 25(1) of the SEBI SAST Regulations and Acquirer is able to implement this Offer. CA P. Murali Mohana Rao, Chartered Accountants, (FRN: 007257S & Membership No. 023412) having office at "6-3-655/2/3, Somajiguda, Hyderabad-500082, India, has certified vide certificate dated 22nd April, 2021, that the Acquirer has adequate financial resources and sufficient liquid funds to meet its financial obligations under the Offer.
- 6.2.3 In accordance with Regulation 17 of the SEBI SAST Regulations, the Acquirer, Manager to the Offer and Kotak Mahindra Bank ("Escrow Banker") have entered into an escrow agreement on 22nd April, 2021.

Pursuant to the escrow agreement, the Acquirer has opened an Escrow Account under the name and style of "FMSL\_SAL\_Open Offer Escrow Account" bearing account number 8745286017 with Kotak Mahindra Bank Limited, Nariman Point Branch, Mumbai and made therein a cash deposit of Rs. 26,00,867 (Rupees Twenty Six Lakhs Eight Hundred and Sixty Seven Only) being more than 25% of the total consideration payable in the Open Offer, assuming full acceptance.

- 6.2.4. The Acquirer has authorized the Manager to the Offer to operate the Escrow Account in terms of the SEBI SAST Regulations.
- 6.2.5. Based on the aforesaid financial arrangements and on the confirmations received from the Escrow Banker and the Chartered Accountant, the Manager to the Offer is satisfied about the ability of the Acquirer to implement the Offer in accordance with the SEBI SAST Regulations.
- 6.2.6. In case of any upward revision in the Offer Price or the size of the Open Offer, the corresponding increase to the escrow amounts as mentioned above shall be made by the Acquirer in terms of Regulation 17(2) of the SEBI (SAST) Regulations, prior to effecting such revision.

#### 7.0 TERMS AND CONDITIONS OF THE OFFER

- 7.1.1. The Offer is not subject to any minimum level of acceptances from shareholders.
- 7.1.2. This Open Offer is not a competing offer in terms of Regulation 20 of the SEBI SAST Regulations.
- 7.1.3. The Letter of Offer along with Form of Acceptance cum Acknowledgement will be mailed to all those shareholder(s) of the Target Company (except the Acquirer and Seller) whose name appear on the Register of Members and whose names appear on the beneficial records of the Depository Participant, at the close of business hours on 31<sup>st</sup> May, 2021 ("Identified Date").
- 7.1.4. The Offer is subject to the terms and conditions set out in the Letter of Offer, the Form of Acceptance cum Acknowledgement, the PA, the DPS and any other Public Announcements that may be issued with respect to the Offer.
- 7.1.5. The acceptance of this Offer by the Shareholders must be absolute and unqualified. Any acceptance of this Offer which is conditional or incomplete in any respect will be rejected without assigning any reason whatsoever.
- 7.1.6. Eligible persons can write to the Registrar to the Offer/Manager to the Offer requesting for the copy of the Letter of Offer. Alternatively, the Letter of Offer would also be available at SEBI's website, [www.sebi.gov.in](http://www.sebi.gov.in).
- 7.1.7. Accidental omission to dispatch the Letter of Offer to any member entitled to this Open Offer or non-receipt of this Letter of Offer by any member entitled to this Open Offer shall not invalidate the Open Offer in any manner whatsoever.
- 7.1.8. The shareholders to whom the Open Offer is being made are free to offer their Equity Shares in whole or in part while accepting the Open Offer.
- 7.1.9. The Public Shareholders who tender their Equity Shares under the Open Offer shall ensure that the Equity Shares are free and clear from all liens, charges, equitable interests and encumbrances and are tendered together with all rights attached thereto, including the rights to all dividends, bonus and rights offers, if any, declared thereafter and the tendering Public Shareholder shall have obtained any necessary consents (including any statutory approvals, if required) for it to sell the Equity Shares on the foregoing basis.
- 7.1.10. In terms of Regulation 18(9) of the SEBI SAST Regulations, the shareholders who have accepted this Open Offer by tendering the Equity Shares held by them and requisite documents in terms of the PA, DPS and Letter of Offer are not entitled to withdraw such acceptance during the Tendering Period for this Open Offer.

7.1.11 The instructions, authorizations and provisions contained in the Form of Acceptance cum Acknowledgment constitute part of the terms of the Offer.

## 7.2 Locked in shares

The Equity Shares of the Target Company are not subjected to lock in. However the shares of the Promoter Quebec Tech Solutions Private Limited are locked in till 20<sup>th</sup> August, 2021 as per the condition for revocation of suspension by CSE.

## 7.3 Persons eligible to participate in the Offer

All the owners of the equity shares of the Target Company, registered or unregistered, except the Acquirer, persons acting in concert with him and the parties to SPA including persons deemed to be acting in concert with such parties, are eligible to participate in this Open Offer, at any time during the Tendering Period for this Open Offer.

7.4 There has been no revision in the Offer Price as of the date of this Letter of Offer. Further revisions in the Offer Price for any reason including competing offers shall be done prior to the commencement of the last one working day before the commencement of the tendering period and will be notified to the Shareholders by (i) notification to the Stock Exchanges, SEBI and the Target Company at its registered office, and (ii) public announcement in the same newspapers in which the DPS has been published. Such revision would be done in compliance with other formalities prescribed under the SEBI SAST Regulations.

## 7.5 Statutory and Other Approvals

7.5.1 As of the date of this DPS, to the best of the knowledge of the Acquirer and the PACs, there are no statutory approvals required by the Acquirer and the PACs to acquire the equity shares tendered pursuant to this Offer other than an approval of the Reserve Bank of India, if any, for the acquisition of the Equity Shares from the non-resident shareholders (Non-Resident Indians ("NRIs") or Overseas Corporate Bodies ("OCBs")/Foreign Shareholders) of the Target Company. NRI and OCB holders of Equity Shares, if any, must obtain all requisite approvals required to tender the Equity Shares held by them pursuant to this Offer (including without limitation, the approval from the RBI) and submit such approvals, along with the other documents required in terms of the Letter of Offer. Further, if holders of the Equity Shares who are not persons resident in India (including NRIs, OCBs and FIIs) had required any approvals (including from the RBI or the FIPB) in respect of the Equity Shares held by them, they will be required to submit the previous approvals that they would have obtained for holding the Equity Shares, to tender the Equity Shares held by them pursuant to this Offer, along with the other documents required to be tendered to accept this Offer. In the event such approvals are not submitted, the Acquirer reserves the right to reject such Equity Shares tendered in this Offer.

7.5.2 However, in case of any statutory approvals being required by the Acquirer and/or the PACs at a later date before the closure of the Tendering Period, this Offer shall be subject to such approvals and the Acquirers shall make the necessary applications for such approvals. The Acquirers and/ or the PACs will not proceed with the Offer in the event such statutory approvals are refused in terms of Regulation 23 of the SEBI SAST Regulations.

7.5.3 In case of delay in receipt of any statutory approval(s) becoming applicable prior to completion of the Offer, SEBI has the power to grant extension of time to Acquirer for payment of consideration to the public shareholders of the Target Company who have accepted the Offer within such period, subject to Acquirer agreeing to pay interest for the delayed period if directed by SEBI in terms of Regulation 18(11) and 18(11A) of the SEBI SAST Regulations. Provided where the statutory approvals extend to some but not all equity shareholders, the Acquirer has the option to make payment to such shareholders in respect of whom no statutory approvals are required in order to complete this Open Offer. Further, in case the delay occurs on account of willful default by the Acquirer and/ or the PACs in obtaining any statutory approvals in time, the amount lying in the Escrow Account will be liable to be forfeited and dealt with in the manner provided in clause (e) of sub-regulation (10) of Regulation 17 of SEBI SAST Regulations.

7.5.4 There are no conditions stipulated in the SPA between the Acquirer and Seller, the meeting of which would be outside the reasonable control of the Acquirer and in view of which the offer may be withdrawn under Regulation 23 of SEBI SAST Regulations.



## 8. PROCEDURE FOR ACCEPTANCE AND SETTLEMENT

- 8.1 All the shareholders, registered or unregistered, of the Target Company, except the Acquirer, persons acting in concert with him and the Seller and any person deemed to be acting in concert with such parties in terms of regulation 7(6) of SEBI SAST Regulations, owning equity shares any time before the date of Closure of the Offer, are eligible to participate in the Offer.
- 8.2 The Offer is made to the Public Shareholders as defined in the Letter of Offer. While the Letter of Offer shall be dispatched to the Public Shareholders of the Target Company whose name appears in the register of members of the Target Company as of the Identified Date, all Public Shareholders holding Equity Shares in dematerialized or Physical form are eligible to participate in the Offer at any time during the Tendering Period.
- 8.3 The Open Offer will be implemented by the Acquirer through a stock exchange mechanism made available by BSE in the form of a separate window ("**Acquisition Window**") as provided under the SEBI SAST Regulations and SEBI circular CIR/CFD/POLICY/CELL/1/2015 dated April 13, 2015 issued by SEBI as amended via SEBI circular CFD/DCR2/CIR/P/2016/131 dated December 9, 2016.
- 8.4 BSE shall be designated stock exchange for the purpose of tendering Equity Shares in the Open Offer.
- 8.5 The facility for acquisition of Equity Shares through Stock Exchange Mechanism pursuant to the Offer shall be available on the BSE in the form of Acquisition Window.
- 8.6 The Acquirer has appointed Nikunj Stock Brokers Limited ("**Buying Broker**") for the Open Offer through whom the purchases and settlement of Open Offer shall be made during the Tendering Period. The Contact details of the Buying Broker are as mentioned below:

**Nikunj Stock Brokers Limited**

Address: A-92, GF, Left Portion, Kamla Nagar, Delhi-110007

Email ID: [info@nikunjonline.com](mailto:info@nikunjonline.com), Website: [www.nikunjonline.com](http://www.nikunjonline.com), Contact Person: Mr. Pramod Kumar  
Sultania Tel No: 011-47030015-16, Mobile No.: 9811322534

- 8.7 All Public Shareholders who desire to tender their Shares under the Open Offer would have to approach their respective stock brokers ("**Selling Broker**"), during the normal trading hours of the secondary market during the Tendering Period. The Acquisition Window will be provided by the Stock Exchange to facilitate placing of sell orders.
- 8.8 **Procedure for tendering shares held in Dematerialized Form.**
- a) Public Shareholders who desire to tender their Equity Shares in the electronic/dematerialized form under the Offer would have to do so through their respective Selling Broker by giving the details of Equity Shares they intend to tender under the Offer.
  - b) Public Shareholders shall submit delivery instruction slip ("**DIS**") duly filled in specifying the appropriate market type in relation to the "Open Offer" and execution date along with all other details to their respective Selling Broker so that the shares can be tendered in the Offer.
  - c) The Selling Broker would be required to place an order/bid on behalf of the Public Shareholders who wish to tender Equity Shares in the Offer using the Acquisition Window of BSE. Before placing the order/bid, the Public Shareholder would be required to transfer the tendered Equity Shares to the Clearing Corporation, by using the early pay-in mechanism as prescribed by the BSE or the Clearing Corporation, prior to placing the order/bid by the Selling Broker. Upon placing the order, the Selling Broker shall provide TRS generated by the Stock Exchange bidding system to the holder of the Equity Shares.
  - c) modification/cancellation of orders will not be allowed during the Tendering Period of the Offer.

- d) For custodian participant, orders for demat equity shares early pay-in is mandatory prior to confirmation of order by the custodian. The custodians shall either confirm or reject orders not later than close of trading hours on the last day of the Offer Period. Thereafter, all unconfirmed orders shall be deemed to be rejected.
- e) The details of settlement number for early pay-in of Equity Shares shall be informed in the issue opening circular that will be issued by the Stock Exchanges/ Clearing Corporation, before the opening of the Offer.
- f) Upon placing the order, the Selling Broker(s) shall provide TRS generated by the Exchange bidding system to the shareholder. TRS will contain details of order submitted like Bid ID No., DP ID, Client ID, No. of equity shares tendered etc.
- g) The public shareholders will have to ensure that they keep the depository participant ("DP") account active and unblocked to receive credit in case of return of Equity Shares due to rejection or due to prorated Open Offer.
- h) The cumulative quantity tendered shall be made available on the website of the BSE throughout the trading session and will be updated at specific intervals during the tendering period.
- i) All non-resident Public Shareholders (i.e. Public Shareholders not residing in India including NRIs, OCBs and FPIs) are mandatorily required to fill the Form of Acceptance. The non-resident Public Shareholders holding Equity Shares in demat mode, directly or through their respective Selling Brokers, are required to send the Form of Acceptance along with the required documents to the Registrar to the Offer at its address given on the cover page of the LOF. The envelope should be super scribed as "Shalimar Agencies Limited Open Offer". The detailed procedure for tendering Equity Shares will be included in the Form of Acceptance.

**The Public Shareholders holding Equity Shares in demat mode are not required to fill any Form of Acceptance-cum-Acknowledgement unless required by their respective Selling Broker.**

#### **8.9. Procedure to be followed by the registered Shareholders holding Equity Shares in physical form:**

As per the provisions of Regulation 40(1) of the SEBI (LODR) Regulations and SEBI's press release dated December 3, 2018, bearing reference no. PR 49/2018, requests for transfer of securities shall not be processed unless the securities are held in dematerialised form with a depository with effect from April 1, 2019. However, in accordance with the circular issued by SEBI bearing reference number SEBI/HO/CFD/CMD1/CIR/P/2020/144 dated July 31, 2020, shareholders holding securities in physical form are allowed to tender shares in an open offer. Such tendering shall be as per the provisions of the SEBI (SAST) Regulations. Accordingly, the procedure for tendering to be followed by the Public Shareholders holding Equity Shares in the physical form is as detailed below:

- a) Public Shareholders who are holding Equity Shares in physical form and intend to participate in the Open Offer will be required to approach their respective Selling Broker along with the complete set of documents for verification procedures to be carried out, including the (i) original share certificate(s), (ii) valid share transfer form(s), i.e Form SH-4, duly filled and signed by the transferors (i.e., by all registered shareholders in same order and as per the specimen signatures registered with the Target Company) and duly witnessed at the appropriate place, (iii) self-attested copy of the shareholder's PAN Card, (iv) Form of Acceptance duly completed and signed in accordance with the instructions contained therein, by sole/joint Public Shareholders whose name(s) appears on the share certificate(s) in the same order in which they hold Equity Shares, and (v) any other relevant documents such as power of attorney, corporate authorization (including board resolution/ specimen signature), notarized copy of death certificate and succession certificate or probated will, if the original shareholder has deceased, etc., as applicable.
- b) In addition, if the address of the Public Shareholder has undergone a change from the address registered in the 'Register of Members' of the Target Company, the Public Shareholder would be required to submit a self-attested copy of address proof consisting of any one of the following

documents: (i) valid Aadhar card, (ii) voter identity card; or (iii) passport.

- c) Based on these documents, the Selling Broker shall place the bid on behalf of the Public Shareholder holding Equity Shares in physical form who wishes to tender Equity Shares in the Open Offer, using the acquisition window of BSE. Upon placing the bid, the Selling Broker shall provide a Transaction Registration Slip ("TRS") generated by the BSE bidding system to the Public Shareholder. The TRS will contain the details of the order submitted like folio number, share certificate number, distinctive number of Equity Shares tendered etc.
- d) The Selling Broker/ Public Shareholder has to deliver the original share certificate(s) and documents (as mentioned above) along with the TRS either by registered post / speed post or courier or hand delivery to the Registrar to the Offer i.e. Aarthi Consultants Pvt Ltd (at the following address: 1-2-285, Domalguda, Hyderabad-500029, India) so as to reach them within 2 (two) working days of offer closing date i.e. by 29<sup>th</sup> June, 2021 (by 5.00 p.m. (IST)). The envelope should be super scribed as "Shalimar Agencies Limited Open Offer". It is advisable to first email scanned copies of the original documents mentioned in the Letter of Offer to the Registrar to the Offer and then send physical copies to the address of the Registrar to the Offer as provided in the LOF. 1 (one) copy of the TRS will be retained by the Registrar and it will provide acknowledgement of the same to the Selling Broker / Public Shareholder.
- e) The Public Shareholders holding Equity Shares in physical form should note that such Equity Shares will not be accepted unless the complete set of documents is submitted. Acceptance of the Equity Shares in physical form shall be subject to verification as per the SEBI (SAST) Regulations and any further directions issued in this regard. The Registrar will verify such bids based on the documents submitted on a daily basis and till such time the Stock Exchanges shall display such bids as 'unconfirmed physical bids'. Once the Registrar confirms the bids, they will be treated as 'confirmed bids'.
- f) All documents as mentioned above, shall be enclosed with the Form of Acceptance, otherwise the Equity Shares tendered will be liable for rejection. The Equity Shares shall be liable for rejection on the following grounds amongst others: (i) If there is any other company's equity share certificate(s) enclosed with the Form of Acceptance instead of the Equity Share certificate(s) of the Target Company; (ii) If the transmission of Equity Shares is not completed, and the Equity Shares are not in the name of the Public Shareholders; (iii) If the Public Shareholders tender Equity Shares but the Registrar to the Offer does not receive the Equity Share certificate(s); (iv) In case the signature on the Form of Acceptance and Form SH-4 does not match as per the specimen signature recorded with Target Company / registrar of the Target Company.
- g) In case any Public Shareholder has submitted Equity Shares in physical form for dematerialization, such Public Shareholders should ensure that the process of having the Equity Shares dematerialized is completed well in time so that they can participate in the Open Offer before the Offer Closing Date.

**The Public Shareholders holding Equity Shares in physical mode will be required to fill the respective Form of Acceptance-cum-Acknowledgement. Detailed procedure for tendering Equity Shares has been included in the Form of Acceptance-cum-Acknowledgement.**

#### **8.10. Procedure for Tendering the Shares in case of Non-Receipt of the Letter of Offer:**

- a) Persons who have acquired Equity Shares but whose names do not appear in the register of members of the Target Company on the Identified Date, or unregistered owners or those who have acquired Equity Shares after the Identified Date, or those who have not received the Letter of Offer, may also participate in this Offer.
- b) A Shareholder may participate in the Offer by approaching their broker/Selling Broker and tender Shares in the Open Offer as per the procedure mentioned in this Letter of Offer or in the relevant Form of Acceptance cum Acknowledgement Form.

- c) The Letter of Offer alongwith Form of Acceptance cum Acknowledgement Form will be dispatched to all the Eligible Public Shareholders of the Target Company as appearing in the list of members of the Target Company as on the Identified Date. A Public Shareholder receiving the LOF along with the Form of Acceptance through electronic mode will be entitled to be furnished with a physical copy of the said documents upon receipt of requisition, if any, by e-mail at [info@arthiconsultants.com](mailto:info@arthiconsultants.com) or by a letter addressed to the Registrar to the Offer. In case of non-receipt of the Letter of Offer, such Eligible Public Shareholders of the Target Company may download the same from the SEBI website ([www.sebi.gov.in](http://www.sebi.gov.in)) or obtain a copy of the same from the Registrar to the Offer on providing suitable documentary evidence of holding of the Equity Shares. Alternatively, you can download the soft copy from the registrar's website [www.arthiconsultants.com](http://www.arthiconsultants.com).
- d) Alternatively, in case of non-receipt of the Letter of Offer, the Shareholders holding the Equity Shares may participate in the Offer by providing their application in plain paper in writing signed by all shareholder(s), stating name, address, number of Equity Shares held, client ID number, DP name, DP ID number, number of Equity Shares tendered and other relevant documents as mentioned in the Letter of Offer. Such Shareholders have to ensure that their order is entered in the electronic platform of BSE which will be made available by BSE before the closure of the Tendering Period.

#### **8.11. Acceptance of Equity Shares**

- a) Registrar to the Offer shall provide details of order acceptance to Clearing Corporation within specified timelines.
- b) In the event that the number of Equity Shares validly tendered by the Shareholders under this Offer is more than the number of Offer Shares, the Acquirer shall accept those Equity Shares validly tendered by the Shareholders on a proportionate basis in consultation with the Manager to the Offer, taking care to ensure that the basis of acceptance is decided in a fair and equitable manner and does not result in non-marketable lots, provided that acquisition of Equity Shares from a Shareholder shall not be less than the minimum marketable lot.

#### **8.12. Settlement Process**

- a) On closure of the Offer, reconciliation for acceptances shall be conducted by the Manager to the Offer and the Registrar to the Offer and the final list shall be provided to the Stock Exchange to facilitate settlement on the basis of Shares transferred to the Clearing Corporation.
- b) The settlement of trades shall be carried out in the manner similar to settlement of trades in the secondary market.
- c) Selling Brokers should use the settlement number to be provided by the Clearing Corporation to transfer the shares in favor of Clearing Corporation.
- d) For Equity Shares accepted under the Offer, the Clearing Corporation will make direct funds payout to respective eligible Shareholders. If relevant Shareholders' bank account details are not available or if the funds transfer instruction are rejected by RBI / relevant bank due to any reason, then such funds will be transferred to the concerned Selling Broker settlement bank account for onward transfer to their respective shareholders.
- e) In case of certain client types viz. NRI, foreign clients etc. (where there are specific RBI and other regulatory requirements pertaining to funds pay-out) who do not opt to settle through custodians, the funds pay-out would be given to their respective Selling Broker's settlement accounts for onwards releasing the same to the relevant Shareholder's account. For this purpose, the client type details would be collected from the Registrar to the Offer.
- f) The Public Shareholders will have to ensure that they keep the DP account active and unblocked to receive credit in case of return of Equity Shares, due to rejection or due to non-acceptance of the Equity Shares under the Offer. Excess demat Equity Shares or unaccepted demat Equity Shares, if any, tendered by the Shareholders would be returned to them by the Clearing Corporation.

- g) Public Shareholders who intend to participate in the Offer should consult their respective Selling Broker for any cost, applicable taxes, charges and expenses (including brokerage) that may be levied by the Selling Broker upon the selling shareholders for tendering Equity Shares in the Offer (secondary market transaction). The Offer consideration received by the Public Shareholders, in respect of accepted Equity Shares, could be net of such costs, applicable taxes, charges and expenses (including brokerage) and the Acquirer and the Manager to the Offer accept no responsibility to bear or pay such additional cost, charges and expenses (including brokerage) incurred solely by the Shareholders.
- h) Buying Broker would also issue a contract note to the Acquirer for the Equity Shares accepted under the Offer.
- i) Once the basis of acceptance is finalised, the Clearing Corporation would facilitate clearing and settlement of trades by transferring the required number of Equity Shares to the Acquirer. The Buying Broker will transfer the funds pertaining to the Offer to the Clearing Corporation's bank account as per the prescribed schedule.
- j) In case of delay in receipt of any statutory approval(s), SEBI may, if satisfied that such delay in receipt of the statutory approval(s) was not attributable to any willful default, failure or neglect on the part of the Acquirer to diligently pursue such approval, and subject to such terms and conditions as specified by SEBI (including payment of interest in accordance with Regulation 18(11) and 18(11A) of the SEBI SAST Regulations), grant an extension of time to the Acquirer pending receipt of such statutory approval(s) to make the payment of the consideration to the Public Shareholders whose Equity Shares have been accepted in the Offer.

## 9. DOCUMENTS FOR INSPECTION

Copies of the following documents will be available for inspection to the public shareholders of Target Company at the office of the Manager to the Offer, Finshore Management Services Limited, Kolkata on any day (except Saturdays, Sundays and public holidays) between 10.30 a. m. to 2.00 p.m. during the period from the Date of Commencement of the Tendering Period till the Date of Closing of the Tendering Period.

1. Certificate of Incorporation, Memorandum and Articles of Association of the Acquirer.
2. Audited Financials of Shalimar Agencies Limited for the Financial Year ended 31<sup>st</sup> March, 2020, 2019, 2018, and unaudited financials (subjected to limited review) for the period ended 31<sup>st</sup> December, 2020.
3. Audited Financials of IT Trailblazers Resources Private Limited for the period ended 15<sup>th</sup> April, 2021 and for the Financial Year ended 31<sup>st</sup> March, 2021
4. CA P. Murali Mohana Rao, Proprietor of P. Murali & Co., Chartered Accountants, (FRN: 007257S & Membership No.023412) having office at 6-3-655/2/3, Somajiguda, Hyderabad-500082, India has certified vide certificate dated 22<sup>nd</sup> April, 2021 that the Acquirer have sufficient network to discharge the purchase obligations under the open offer.
5. Net worth Certificates of PAC's- Mr. Venkata Rajani Kumar Vemuri, Mr. Ravulapally Arjun Kumar and Mr. Narendra Kotti certified by CA P. Murali Mohana Rao, Chartered Accountants, (FRN: 007257S & Membership No. 023412) having office at "6-3-655/2/3, Somajiguda, Hyderabad-500082, India, vide certificate dated 21<sup>st</sup> May, 2021
6. Memorandum of Understanding dated 22<sup>nd</sup> April, 2021 between Lead Manager i.e. Finshore Management Services Limited and the Acquirer.
7. Copy of the SPA dated 22<sup>th</sup> April, 2021 among the Acquirer, Seller and Target Company for acquisition of Equity Shares, which triggered the Open Offer.
8. Copy of Escrow Agreement amongst the Acquirer, Kotak Mahindra Bank Limited and Finshore Management Services Limited dated 22<sup>nd</sup> April, 2021.
9. Copy of Letter dated 26<sup>th</sup> April, 2021 from Kotak Mahindra Bank Limited confirming the cash deposit of Rs. 2,600,867.00/- (Rupees Twenty Six Lakh Eight Hundred Sixty Seven Only) in the escrow account.

10. Copy of the Public Announcement dated 22<sup>nd</sup> April, 2021 and published copy of the Detailed Public Statement dated 29th April, 2021.
11. Copy of the recommendation made by Committee of Independent Directors of the Target Company, as required under Regulation 26(7) of SEBI SAST Regulations.
12. SEBI Observation Letter dated May 27, 2021 bearing reference number SEBI/HO/CFD/DCR3/P/OW/2021/10999/1.

**10. DECLARATION BY THE ACQUIRER AND THE PACS**

10.1 The Acquirer, its directors in their capacity as directors of the Acquirer, and PACs accepts full responsibility for the information contained in this LOF (other than information regarding the Seller, the Target Company and information compiled from publicly available sources or provided by the Seller and the Target Company, which has not been independently verified by the Acquirer or the Manager to the Offer).

The Acquirer also accept full responsibility for their obligations under the Open Offer and shall be responsible for the fulfilment of obligation as laid down in the SEBI SAST Regulations.

10.2 The information contained in this Letter of Offer is as of the date of this Letter of Offer, unless expressly stated otherwise.

**For and on behalf of the Acquirer and the PACs**

| Acquirer                                  | PAC 1                       | PAC 2                   | PAC 3          |
|---|-----------------------------|-------------------------|----------------|
| IT Trailblazers Resources Private Limited | Venkata Rajani Kumar Vemuri | Ravulapally Arjun Kumar | Narendra Kotti |
| Sd/-<br>Director                          | Sd/-                        | Sd/-                    | Sd/-           |

Date: 28-May-2021

Place: Hyderabad

Encl.:

1. Form of Acceptance-cum-Acknowledgement
2. Form No. SH-4 - Securities Transfer Form

**THIS DOCUMENT IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION**

**FORM OF ACCEPTANCE CUM ACKNOWLEDGEMENT**

*(Capitalised terms and expressions used herein but not defined shall have the same meaning as ascribed to them in the Letter of Offer)*

*(Please send this Form with TRS generated by selling broker and enclosures to Registrar to the Offer, Aarathi Consultants Pvt Ltd, at their address given in the Letter of Offer as per the mode of delivery mentioned in the Letter of Offer)*

|                  |  |
|------------------|--|
| <b>From</b>      |  |
| <b>Name:</b>     |  |
| <b>Address:</b>  |  |
| <b>Tel. No.:</b> |  |
| <b>Fax:</b>      |  |
| <b>Email:</b>    |  |

| TENDERING PERIOD FOR THE OFFER |                                     |
|--------------------------------|-------------------------------------|
| OFFER OPENS ON :               | Monday, 14 <sup>th</sup> June, 2021 |
| OFFER CLOSSES ON:              | Friday, 25 <sup>th</sup> June, 2021 |

To,  
The Acquirer (IT Trailblazers Resources Private Limited)  
C/o. Aarathi Consultants Pvt Ltd  
Unit: Shalimar Agencies Limited - Open Offer  
1-2-285, Domalguda,  
Hyderabad-500029, India.  
Tel. : 040 - 27638111 / 27634445 / 9848819082

Dear Madam,

**Sub:** Open Offer for acquisition of upto 7,80,260 Equity Shares, constituting 26% of the Issued, Subscribed, Paid-up and Voting Capital of Shalimar Agencies Limited ("Target Company") from the Public Shareholders of the Target Company by IT Trailblazers Resources Private Limited (hereinafter referred to as "The Acquirer") alongwith Mr. Venkata Rajani Kumar Vemuri (hereinafter referred to as "PAC 1"), Mr. Ravulapally Arjun Kumar (hereinafter referred to as "PAC 2") and Mr. Narendra Kotti (hereinafter referred to as "PAC 3") under the SEBI SAST Regulations (" Offer").

I/We, refer to the Letter of Offer dated 28<sup>th</sup> May, 2021 for acquiring the Equity Shares held by me/us in M/s. Shalimar Agencies Limited.

I/We acknowledge and confirm that all the particulars/statements given herein are true and correct.

| NAME (in BLOCK LETTERS)   | HOLDER                    | NAME OF THE SHAREHOLDER(S) | PERMANENT ACCOUNT NUMBER (PAN) |
|---|---------------------------|----------------------------|--------------------------------|
| (Please write names of the joint holders in the same order as appearing in the demat account) | Sole/First                |                            |                                |
|   | Second                    |                            |                                |
|   | Third                     |                            |                                |
| Contact Number(s) of the First Holder   | Tel. No. (with STD Code): |                            | Mobile No.:                    |
| Full address of the First Holder with pin code  |                           |                            |                                |

|                                    |  |
|------------------------------------|--|
| Email address of the First Holder: |  |
|------------------------------------|--|

I/We, the undersigned, have read PA, DPS and the Letter of Offer and understood its contents including the terms and conditions as mentioned therein.

I/We, unconditionally Offer to sell to the Acquirer the following equity shares in Target Company held by me/us at a price of Rs. 12/- (Rupees Twelve Only) per fully paid-up equity share.

I/We confirm that the Equity Shares which are being tendered herewith by me/us under this Open Offer, are free from liens, charges, equitable interests and encumbrances and are being tendered together with all rights attached thereto, including all rights to dividends, bonuses and rights offers, if any, declared hereafter and that I/We have obtained any necessary consents to sell the Equity Shares on the foregoing basis.

I/We confirm that I am/we are not a person acting in concert with the Acquirer.

I/We also note and understand that the obligation on the Acquirer to pay the purchase consideration arises only after verification of the certification, documents and signatures submitted along with this Form of Acceptance-cum-Acknowledgment.

I/We confirm that there are no taxes or other claims pending against me/us which may affect the legality of the transfer of Equity Shares under the Income Tax Act, 1961. I am/We are not debarred from dealing in Equity Shares.

I/We confirm that in the event of any income tax demand (including interest, penalty, etc.) arising from any misrepresentation, inaccuracy or omission of information provided/to be provided by me/us, I/we will indemnify the Acquirer for such income tax demand (including interest, penalty, etc.) and provide the Acquirer with all information/documents that may be necessary and co-operate in any proceedings before any income tax/appellate authority.

I/We note and understand that the Equity Shares will be held in trust for me/us by the Registrar to the Offer/Clearing Corporation until the time the Acquirer pays the purchase consideration as mentioned in the Letter of Offer.

I/We note and understand that the Equity Shares would lie with the Clearing Corporation until the time the Acquirer make payment of purchase consideration as mentioned in the Letter of Offer. I/We authorize, the Acquirer to accept the Equity Shares so offered or such lesser number of Equity Shares which they may decide to accept in consultation with the Manager to the Offer and the Registrar to the Offer and in terms of the Letter of Offer and I/we further authorize the Acquirer to return to me/us, Equity Shares in respect of which the Open Offer is not found valid/not accepted without specifying the reasons thereof.

I/We, confirm that my/ our status as a shareholder is ("✓" whichever is applicable)

|  |  |   |  |   |
|--|--|---|--|---|
| <input type="checkbox"/> Individual            | <input type="checkbox"/> Foreign Company           | <input type="checkbox"/> FII/FPI - Corporate          | <input type="checkbox"/> FII/FPI - Others      | <input type="checkbox"/> FVCI                             |
| <input type="checkbox"/> Foreign Trust         | <input type="checkbox"/> Private Equity Fund / AIF | <input type="checkbox"/> Pension/ Provident Fund      | <input type="checkbox"/> Sovereign Wealth Fund | <input type="checkbox"/> Partnership/ Proprietorship Firm |
| <input type="checkbox"/> Financial Institution | <input type="checkbox"/> NRIs/PIOs repatriable     | <input type="checkbox"/> NRIs/ PIOs - non repatriable | <input type="checkbox"/> OCB                   | <input type="checkbox"/> QFI                              |
| <input type="checkbox"/> Domestic Company      | <input type="checkbox"/> Domestic Trust            | <input type="checkbox"/> Insurance Company            | <input type="checkbox"/> Banks                 | <input type="checkbox"/> Others - please Specify          |



**FOR NRIs/ OCBs/ FIIs AND SUB-ACCOUNTS/ OTHER NON-RESIDENT SHAREHOLDERS:**

I/We, confirm that my/ our investment status is (please provide supporting documents and "✓" whichever is applicable)

- FDI Route
- PIS Route
- Any other - please specify \_\_\_\_\_

I/We, confirm that the Offer Shares tendered by me/ us are held on ("✓" whichever is applicable)

- Repatriable basis
- Non - repatriable basis

I/We, confirm that ("✓" whichever is applicable)

- No RBI or other regulatory approval was required by me for holding Offer Shares that have been tendered in this Open Offer and the Offer Shares are held under general permission of the RBI.
- Copies of all approvals required by me for holding Offer Shares that have been tendered in this Open Offer are enclosed herewith.
- Copy of RBI Registration letter taking on record the allotment of shares to me/us is enclosed herewith.

I/We, confirm that ("✓" whichever is applicable)

- No RBI or other regulatory approval is required by me for tendering the Offer Shares in this Open Offer.
- Copies of all approvals required by me for tendering Offer Shares in this Open Offer are enclosed herewith.

**BANK DETAILS**

|  |  |
|--|--|
| Name of the Bank                         |  |
| Branch                                   |  |
| Account Number                           |  |
| IFSC Code                                |  |
| MICR Code                                |  |
| Savings/Current/(Others: Please specify) |  |

Shareholders holding Equity Shares in dematerialised form, the bank account details for the purpose of interest payment, if any, will be taken from the record of the Depositories.

In case of interest payments, if any, by the Acquirer for delay in payment of Offer consideration or a part thereof, the Acquirer will deduct taxes at source at the applicable rates as per the Income Tax Act.

Yours faithfully,

Signed & Delivered:

|                   | Full Name | PAN | Signature |
|-------------------|-----------|-----|-----------|
| First/Sole Holder |           |     |           |
| Joint Holder 1    |           |     |           |
| Joint Holder 2    |           |     |           |
| Joint Holder 3    |           |     |           |

*Note: In case of joint holdings, all must sign. In case of body corporate, the common seal should be affixed and necessary Board resolutions should be attached.*

Place:

Date:

Intentionally Left Blank



**Acknowledgement Receipt – Shalimar Agencies Limited- Open Offer**

Received from Mr./Ms./M/s \_\_\_\_\_

Address: \_\_\_\_\_

Form of Acceptance-cum-Acknowledgement for Shalimar Agencies Limited - Open Offer as per details below:

Copy of delivery instruction to depository participant of DP ID / Client ID \_\_\_\_\_ for \_\_\_\_\_ Equity Shares

Date of Receipt:

Place of Receipt:

Stamp of Selling Broker:

Signature of Official:

Intentionally Left Blank



Psychological Services Limited, Open Office

Received from Mr. M. J. ...

Address: ...

Form of Receipt - A Receipt Form is provided for receipt of cash or cheque payments.

Copy of Receipt - Receipts are available for purchase from the Department of the Director of Social Services, 100 ...



Date of Receipt: ...

Place of Receipt: ...

**Intentionally Left Blank**

## INSTRUCTIONS

**PLEASE NOTE THAT NO EQUITY SHARES / FORMS SHOULD BE SENT DIRECTLY TO THE ACQUIRER, THE TARGET COMPANY OR THE MANAGER TO THE OFFER**

1. This Form should be filled in English.
2. All queries pertaining to this Offer may be directed to the Registrar to the Offer.
3. Eligible Shareholders who desire to tender their Equity Shares in the dematerialized form under the Offer would have to do so through their respective selling broker by indicating the details of Equity Shares they intend to tender under the Offer.
4. In case of Equity Shares held in joint names, names should be filled in the same order in this Form as the order in which they hold the Equity Shares, and should be duly witnessed. This order cannot be changed or altered nor can any new name be added for the purpose of accepting this Offer.
5. If the Equity Shares are rejected for any reason, the Equity Shares will be returned to the sole/first named Shareholder(s) along with all the documents received at the time of submission.
6. All Shareholders should provide all relevant documents, which are necessary to ensure transferability of the Equity Shares in respect of which the acceptance is being sent.
7. All documents/remittances sent by or to the Shareholders will be at their own risk. Shareholders are advised to adequately safeguard their interests in this regard.
8. Public Shareholders who are holding Equity Shares in physical form and intend to participate in the Open Offer will be required to approach their respective Selling Broker along with the complete set of documents for verification procedures to be carried out, including the (i) original share certificate(s), (ii) valid share transfer form(s), i.e Form SH-4, duly filled and signed by the transferors (i.e., by all registered shareholders in same order and as per the specimen signatures registered with the Target Company) and duly witnessed at the appropriate place, (iii) self-attested copy of the shareholder's PAN Card, (iv) Form of Acceptance duly completed and signed in accordance with the instructions contained therein, by sole/ joint Public Shareholders whose name(s) appears on the share certificate(s) in the same order in which they hold Equity Shares, and (v) any other relevant documents such as power of attorney, corporate authorization (including board resolution/ specimen signature), notarized copy of death certificate and succession certificate or probated will, if the original shareholder has deceased, etc., as applicable. Public Shareholders holding physical shares should note that such Equity Shares will not be accepted unless the complete set of documents is submitted. In addition, if the address of the Public Shareholder has undergone a change from the address registered in the 'Register of Members' of the Target Company, the Public Shareholder would be required to submit a self-attested copy of address proof consisting of any one of the following documents: (i) valid Aadhar card, (ii) voter identity card; or (iii) passport.
9. **Procedure for tendering the Equity Shares in case of non-receipt of Letter of Offer:**  
Shareholders may participate in the Offer by confirming their consent to participate in this Offer on the terms and conditions of this Offer as set out in the PA, the DPS and the Letter of Offer. Such holders of Equity Shares may also apply on the Form of Acceptance-cum-Acknowledgment in relation to this Offer, which may be obtained from the SEBI website ([www.sebi.gov.in](http://www.sebi.gov.in)) or from Registrar to the Offer.
10. The Procedure for Acceptance and Settlement of this Offer has been mentioned in the Letter of Offer at Paragraph 8.
11. The Letter of Offer along with the Form of Acceptance-cum-Acknowledgment would also be available at SEBI's website, ([www.sebi.gov.in](http://www.sebi.gov.in)), and shareholders can also apply by downloading such forms from the said website.
12. The Letter of Offer along with Form of Acceptance-cum-Acknowledgment will be dispatched/ sent through electronic mail to all the Shareholders as on the Identified Date. In case of non-receipt of the Letter of Offer, such Shareholders of the Target Company may download the same from the SEBI website ([www.sebi.gov.in](http://www.sebi.gov.in)) or obtain a copy of the same from the Registrar to the Offer on providing suitable documentary evidence of holding of the Equity Shares.
13. The Tender Form and TRS is not required to be submitted to the Acquirer, Manager to the Offer or the Target Company. Shareholders holding shares in demat mode are not required to fill any Form of Acceptance-cum-Acknowledgment unless required by their respective Selling Broker. Equity Shares under lock-in will be required to fill the respective Forms of Acceptance-cum-Acknowledgment.
14. Interest payment, if any: In case of interest payments by the Acquirer for delay in payment of Offer consideration or a part thereof, the Acquirer will deduct taxes at source at the applicable rates as per the Income Tax Act.

15. If the resident and non-resident Shareholders require that no tax is to be deducted on the interest component or tax is to be deducted at a rate lower than the prescribed rate, in such cases the following documents are required to be submitted to the Registrar to the Offer.

For resident Shareholders:

- Self-attested copy of PAN card
  - Certificate from the income tax authorities under Section 197 of the Income Tax Act, wherever applicable, in relation to payment of interest, if any, for delay in payment of Offer Price (certificate for deduction of tax at lower rate)
  - Self-declaration in Form 15G / Form 15H (in duplicate), if applicable.
- For specified entities under Section 194A(3)(iii) of the Income Tax Act, self-attested copy of relevant registration or notification (applicable only for interest payment, if any)

For non-resident Shareholders:

- Self-attested copy of PAN card;
- Certificate under Section 195(3) or Section 197 of the Income Tax Act, wherever applicable (certificate for deduction of tax at lower rate) from the income tax authorities under the Income Tax Act, indicating the amount of tax to be deducted by the Acquirer before remitting the amount of interest;
- Tax Residency Certificate and a no 'permanent establishment' / business connection declaration;
- name, e-mail id, contact number;
- address in the country or specified territory outside India of which the shareholder is a resident;
- Form 10F;
- Tax Identification Number/ Unique Identification Number of the shareholder;
- Such other information and documentation as may be required depending upon the specific terms of the relevant DTAA read with the provisions of MLI, including but not limited to a declaration of not having a permanent establishment in India;
- Certificate of lower or NIL withholding tax issued by income-tax authorities indicating the TDS rate/amount of tax to be deducted by the Acquirer;
- Self-attested declaration in respect of status of shareholder (e.g. individual, firm, company, trust, or any other - please specify) and residential status as per IT Act; and
- SEBI registration certificate for FII and FPI.

In an event of non-submission of aforesaid documents as may be applicable, tax will be deducted at the maximum rate applicable to the relevant category to which the Public Shareholder belongs, by the Acquirer.

In an event of non-submission of certificate for deduction of tax at nil / lower rate, tax will be deducted at the maximum marginal rate as may be applicable to the relevant category, to which the Shareholder belongs, by the Acquirer.

**FOR DETAILED PROCEDURE IN RESPECT OF TENDERING EQUITY SHARES IN THIS OFFER, PLEASE REFER TO THE LETTER OF OFFER**

**Form No. SH-4 - Securities Transfer Form**  
**[Pursuant to Section 56 of the Companies Act, 2013 and Sub-Rule (1) of Rule 11 of the Companies (Share Capital and Debentures) Rules 2014]**

Date of execution: \_\_\_/\_\_\_/\_\_\_

**FOR THE CONSIDERATION** stated below the "Transferor(s)" named do hereby transfer to the "Transferee(s)" named the securities specified below subject to the conditions on which the said securities are now held by the Transferor(s) and the Transferee(s) do hereby agree to accept and hold the said securities subject to the conditions aforesaid.

**CIN:** L 5 1 2 2 6 T G 1 9 8 1 P L C 1 1 4 0 8 4

Name of the company (in full): **SHALIMAR AGENCIES LIMITED**

Name of the Stock Exchange where the company is listed, (if any): BSE Limited, The Calcutta Stock Exchange Limited and Metropolitan Stock Exchange of India Limited

**DESCRIPTION OF SECURITIES:**

| Kind/ Class of securities (1) | Nominal value of each unit of security (2) | Amount called up per unit of security (3) | Amount paid up per unit of security (4) |
|-------------------------------|--|---|---|
| Equity Shares                 | INR 10/-                                   | INR 10/-                                  | INR 10/-                                |

| No. of Securities being Transferred |          | Consideration received (Rs) |            |
|-------------------------------------|----------|-----------------------------|------------|
| In figures                          | In words | In words                    | In figures |
|                                     |          |                             |            |

| Distinctive Number | From |  |  |
|--------------------|------|--|--|
|                    | To   |  |  |
|                    |      |  |  |

| Corresponding Certificate Nos. |  |  |  |
|--------------------------------|--|--|--|
|                                |  |  |  |

**Transferor's Particulars**

Registered Folio Number: \_\_\_\_\_

| Name(s) in full | PAN No. | Signature(s) |
|-----------------|---------|--------------|
| 1. _____        | _____   | _____        |
| 2. _____        | _____   | _____        |
| 3. _____        | _____   | _____        |

I, hereby confirm that the transferor has signed before me.

Signature of the Witness: \_\_\_\_\_

Name of the Witness: \_\_\_\_\_

Address of the Witness: \_\_\_\_\_

Pincode: \_\_\_\_\_

| Transferee's Particulars                  |  |   |
|---|--|---|
| Name in full (1)                          | Father's/ Mother's / Spouse's Name (2) | Address (3)   |
| IT TRAILBLAZERS RESOURCES PRIVATE LIMITED | N.A.                                   | P No. 81, SY. NO. 67 Corpwork Hub Level II, Jubilee Enclave, Hi-Tech City, Hyderabad-500081, Telangana, India |
| Occupation (4)                            | Existing Folio No., if any (5)         | Signature (6)   |
| Business                                  |  | 1. _____<br>2. _____<br>3. _____  |

| Folio No. of Transferee | Specimen Signature of Transferee(s) |
|-------------------------|-------------------------------------|
| _____                   | 1. _____                            |
| _____                   | 2. _____                            |
| _____                   | 3. _____                            |

Value of Stamp affixed: \_\_\_\_\_

Enclosures:

Stamps

1. Certificate of shares or debentures or other securities
2. If no certificate is issued, Letter of allotment
3. Copy of PAN Card of all the Transferees (For all listed Cos.)
4. Others, Specify, \_\_\_\_\_

| For Office Use Only  |
|--|
| Checked by _____   |
| Signature Tallied by _____   |
| Entered in the Register of Transfer on _____<br>vide Transfer no _____     |
| Approval Date _____  |
| Power of attorney / Probate / Death certificate / Letter of Administration |
| Registered on _____ at _____   |
| No. _____  |

|  |
|--|
|  |
|--|

On the reverse page of the certificate

| Name of Transferor | Name of Transferee | No. of Shares | Date of Transfer                  |
|--------------------|--------------------|---------------|-----------------------------------|
| _____              | _____              | _____         | _____                             |
|                    |                    |               | Signature of authorised signatory |